

The Simply Good Foods Company Reports Fiscal Fourth Quarter And Full Fiscal Year 2022 Financial Results and Provides Full Fiscal Year 2023 Outlook

Denver, CO, October 21, 2022 - The Simply Good Foods Company (Nasdaq: SMPL) ("Simply Good Foods," or the "Company"), a developer, marketer and seller of branded nutritional foods and snacking products, today reported financial results for the thirteen and fifty-two weeks ended August 27, 2022.

Fourth Quarter Summary:(1)

- Net sales increased 5.5%
- Net income⁽²⁾ of \$30.1 million versus \$18.2 million
- Earnings per diluted share ("EPS")(2) of \$0.30 versus \$0.19
- Adjusted Diluted EPS⁽³⁾ of \$0.36 versus \$0.29
- Adjusted EBITDA⁽⁴⁾ \$51.0 million versus \$48.5 million

Full fiscal year 2023 outlook:

- Net sales expected to increase slightly greater than the Company's long-term algorithm of 4-6%, including a headwind of almost 1 percentage point related to the fiscal year 2022 frozen pizza licensing
- Adjusted EBITDA^(4,6) anticipated to increase in line with the net sales growth rate

Board of Directors approves \$50 million increase to share repurchase authorization

"Fiscal 2022 was another successful year for our Company as we exceeded our top and bottom line growth expectations, despite the significant external challenges we faced throughout the year," said Joseph E. Scalzo, President and Chief Executive Officer of Simply Good Foods. "I'm extremely proud of our employees who showed tremendous tenacity and adaptability to overcome those challenges. Due to their efforts, we achieved another strong year of revenue, earnings and market share growth."

"As we look to fiscal 2023, we believe we will build on our momentum and deliver another year of solid net sales and earnings growth. The company is uniquely positioned within the nutritional snacking category to succeed in a challenging economic environment. While early, first quarter fiscal 2023 retail takeaway performance is off to a good start. Despite a slowing economy, we remain cautiously optimistic. Our brands are well developed in the mid to upper income households, there are not meaningful private label alternatives, and we are well positioned in the mass retail channels that typically do better as shoppers seek out value. Therefore, we expect net sales to increase slightly greater than our 4-6% long-term algorithm, including a headwind of almost 1 percentage point related to the previously discussed agreement to license the Quest frozen pizza business."

"We continue to expect supply chain cost inflation primarily due to higher ingredient and packaging costs. Pricing and cost savings initiatives are in place to offset dollar cost inflation assuming our ingredient and packaging costs stay at current levels. In fiscal 2023, we expect Adjusted EBITDA to increase in line with the net sales growth rate with SG&A leverage enabling us to maintain Adjusted EBITDA margin. Gross margin is expected to decline, although at a lower rate than fiscal 2022. Most of the decline will occur in the fiscal first quarter of 2023 as gross margin in the year ago period increased given that we had yet to experience significant supply chain cost inflation. We are confident in the strength of our business and diversification of our portfolio across brands, forms, customers and channels that provide us with multiple ways to win in the marketplace and deliver shareholder value," Scalzo concluded.

Fiscal Fourth Quarter 2022 Results

Net sales increased \$14.3 million, or 5.5%, to \$274.2 million. Net price realization was about a 9.5 percentage point contribution to net sales growth and volume was off about 4 percentage points. North America net sales increased 6.4%, slightly greater than estimates, due to better than expected retail takeaway. As a result of the retail customer inventory draw down, the Company exited fiscal 2022 with more typical retail inventory levels. The March 2022 agreement to license the Quest frozen pizza business to Bellisio Foods was a 0.9 percentage point headwind to North America net sales growth. As expected, the international business declined 16.6% year over year due to the Europe business exit. Core international net sales was about the same as the year ago period. The combined Europe business exit and Quest frozen pizza business licensing was a 1.6 percentage point headwind to total Company net sales growth in the quarter.

Total Simply Good Foods retail takeaway for the thirteen weeks ended August 28, 2022, increased 8.6% in the U.S. measured channels of IRI MULO + Convenience Stores. In the fourth quarter of fiscal 2022, total Simply Good Foods combined measured and unmeasured channel U.S. retail takeaway increased about 12%. Atkins and Quest retail takeaway in the combined measured and unmeasured channels increased about 0.5% and 24%, respectively and each brand gained market share in their respective subsegments of weight management and active nutrition.

Gross profit was \$101.8 million for the fourth quarter of fiscal 2022, a decline of \$2.6 million from the year ago period, resulting in gross margin of 37.1%. The 310 basis points decline versus the year ago period was slightly greater than forecast. Input cost inflation was in line with expectations while unfavorable one-time co-manufacturer start-up costs and in-bound freight, due to higher diesel costs, were greater than estimates.

In the fourth quarter of fiscal 2022, the Company reported net income of \$30.1 million compared to \$18.2 million for the comparable period of 2021. In the fourth quarter of fiscal 2021, results were affected by the remeasurement of the Company's private warrant liabilities. Specifically, in the fourth quarter of fiscal 2021, the Company recognized a non-operating, non-cash charge of \$5.5 million related to the fair value change of private warrant liabilities. As previously disclosed, on January 10, 2022, the private warrants were fully exercised on a cashless basis, and, as a result, there were no outstanding private warrants during the fourth quarter of fiscal 2022.

Operating expenses of \$58.3 million declined \$5.3 million versus the comparable period of 2021. Selling and marketing expenses were \$26.9 million versus \$30.8 million. The 12.6% decline versus the year ago period was due to a step-up in brand investments in the year ago period that coincided with an increase in shopper traffic as COVID-19 pandemic concerns began to subside. General and administrative ("G&A") expenses declined \$1.4 million to \$27.1 million primarily due to lower compensation and corporate expense.

Interest expense was \$5.4 million, a decline of \$1.9 million versus the fourth quarter of fiscal 2021.

Adjusted EBITDA⁽⁴⁾, a non-GAAP financial measure used by the Company that makes certain adjustments to net income calculated under GAAP, was \$51.0 million an increase of \$2.5 million versus the year ago period.

In the fourth quarter of fiscal 2022, the Company reported earnings per diluted share ("Diluted EPS") of \$0.30 versus \$0.19 in the year ago period. In the fourth quarter of fiscal 2021, Diluted EPS reflects the remeasurement of private warrant liabilities which did not repeat in the fiscal fourth quarter of 2022. The diluted weighted average total shares outstanding in the fiscal fourth quarter of 2022 was approximately 101.8 million versus 97.8 million in the year ago period.

Adjusted Diluted EPS⁽³⁾, a non-GAAP financial measure used by the Company that makes certain adjustments to Diluted EPS calculated under GAAP, was \$0.36 versus \$0.29 in the year ago period. The calculation of Adjusted Diluted EPS for the fiscal fourth quarter of 2022 and the fiscal fourth quarter of 2021 assumes fully diluted shares outstanding^(2, 3) of approximately 101.8 million shares and 102.4 million shares, respectively, which reverses the exclusion of the private warrants in fully diluted shares outstanding under GAAP for the fiscal fourth quarter of 2021.

Fifty-Two Weeks Ended August 27, 2022 Results vs. Fifty-Two Weeks Ended August 28, 2021

- Net sales increased 16.2%
- Net income⁽²⁾ of \$108.6 million versus \$40.9 million
- Earnings per diluted share ("EPS")(2) of \$1.08 versus \$0.42
- Adjusted Diluted EPS⁽³⁾ of \$1.59 versus \$1.26
- Adjusted EBITDA⁽⁴⁾ increased 12.9% to \$234.0 million

Net sales increased \$163.1 million, or 16.2%, to \$1,168.7 million. The March 2022 agreement to license the Quest frozen pizza business to Bellisio Foods was a 0.8 percentage point headwind to full-year North America net sales growth. As expected, the international business declined 23.8% year over year due to the Europe business exit. Core international net sales growth was 4.0%. The combined Europe business exit and Quest frozen pizza business licensing was a 2.0 percentage point headwind to total Company net sales growth.

Gross profit was \$445.6 million for the fifty-two weeks ending August 27, 2022, an increase of \$35.8 million or 8.7%. Gross margin was 38.1% for the full fiscal year 2022, relatively in line with expectations, and a decrease of 260 basis points versus the year ago period. The year over year decline is primarily due to supply chain cost inflation, partially offset by the price increase discussed in previous quarters.

Net income was \$108.6 million compared to \$40.9 million for the comparable period of 2021. The full fiscal year 2022 and 2021 results were affected by the remeasurement of the Company's private warrant liabilities. Specifically, the Company recognized a non-operating, non-cash charge of \$30.1 million in fiscal 2022 and \$66.2 million in the year ago period, respectively, related to the fair value change of private warrant liabilities.

Operating expenses of \$242.8 million increased \$6.7 million versus the comparable period of fiscal 2021. Selling and marketing expenses increased \$8.8 million to \$121.7 million driven by higher brand building initiatives. G&A expenses declined \$2.3 million to \$103.8 million as lower integration and restructuring costs, as well as the Europe business exit, more than offset the combined increase of stock-based compensation and higher corporate expenses.

Interest expense was \$21.9 million, a decline of \$9.7 million versus the comparable period of 2021.

Adjusted EBITDA⁽⁴⁾, a non-GAAP financial measure used by the Company that makes certain adjustments to net income calculated under GAAP, increased 12.9% to \$234.0 million.

For the full fiscal year 2022, the Company reported Diluted EPS of \$1.08 versus \$0.42 in the year ago period. The change in Diluted EPS reflects the remeasurement of private warrant liabilities. The diluted weighted average total shares outstanding for the fifty-two weeks ending August 27, 2022 was approximately 100.6 million versus 97.4 million in the year ago period.

Adjusted Diluted EPS⁽³⁾, a non-GAAP financial measure used by the Company that makes certain adjustments to Diluted EPS calculated under GAAP, was \$1.59 versus \$1.26 in the year ago period. The calculation of Adjusted Diluted EPS for the full fiscal year 2022 and the full fiscal year 2021 assumes fully diluted shares outstanding^(2,3) of approximately 102.1 million shares and 101.5 million shares, respectively, to reverse the exclusion of the private warrants in fully diluted shares outstanding under GAAP.

Balance Sheet and Cash Flow

Full fiscal year 2022 combined cash flow from operations was \$110.6 million enabling the Company to reduce its leverage and opportunistically repurchase its common stock. In fiscal 2022, the Company repaid \$50.0 million of its term loan debt, and at the end of the year the outstanding principal balance was \$406.5 million. As of August 27, 2022, the Company had cash of \$67.5 million and a trailing twelve-month Net Debt to Adjusted EBITDA ratio of $1.4x^{(5)}$.

During the fourth quarter of fiscal 2022, the Company repurchased \$31.4 million of its common stock at an average cost of \$33.69 per share. For the full fiscal year 2022, the Company repurchased \$59.9 million of its common stock. Additionally, in the first quarter of fiscal 2023, the Company repurchased \$16.4 million of its common stock at an average price of \$30.11.

On October 19, 2022, the Company's Board of Directors approved a \$50.0 million increase to its existing stock repurchase program which was first adopted in November 2018. As of October 19, 2022, an aggregate of approximately \$71.5 million is available under the Company's revised stock repurchase authorization.

Outlook

In a challenging economic environment, the Company believes it is well positioned to generate solid net sales and Adjusted EBITDA growth in fiscal 2023. In fiscal 2023, the Company continues to expect supply chain costs to be higher. The list price increase effective late in the fourth quarter of fiscal 2022 and cost savings initiatives are in place to mostly mitigate these projected higher costs. The Company has made significant marketing and organizational investments in its business over the past few years and believes it should continue to result in the growth of its consumer base, distribution and market share gains. Therefore, the Company anticipates the following in fiscal 2023:

- Net sales to increase slightly greater than the 4-6% long-term algorithm. Included in the sales outlook is a headwind of almost 1 percentage point related to the previously discussed agreement to license the Quest frozen pizza business to Bellisio Foods;
- Gross margin will decline versus last year, although at a lower rate than fiscal 2022. Most of the decline will occur in the fiscal
 first quarter of 2023 as gross margin in the year ago period increased given the Company had yet to experience significant supply
 chain cost inflation;
- Full-year fiscal 2023 Adjusted EBITDA^(4,6) to increase in line with the net sales growth rate; and,
- Adjusted Diluted EPS^(3,6) to increase similarly to the Adjusted EBITDA^(4,6) growth rate due to the Company's expectation of higher interest expense from an increase in the variable interest rate related to its term loan debt, partially mitigated by fewer shares outstanding.

(1) All comparisons for the fourth quarter ended August 27, 2022 versus the fourth quarter ended August 28, 2021.

⁽²⁾ Reflects, for the reporting period, the Company's private warrants to purchase shares of common stock now being classified as a liability and measured at fair value, with changes in fair value each period reported in earnings in accordance with Accounting Standards Codification 815-40, Derivatives and Hedging: Contracts in Entity's Own Equity, which affected Net income and fully diluted shares outstanding.

⁽³⁾ Adjusted Diluted Earnings Per Share is a non-GAAP financial measure. The Company excludes acquisition related costs, such as business transaction costs, integration expense and depreciation and amortization expense in calculating Adjusted Diluted Earnings Per Share. Please refer to "Reconciliation of Adjusted Diluted Earnings Per Share" in this press release for an explanation and reconciliation of this non-GAAP financial measure.

⁽⁴⁾ Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") is a non-GAAP financial measure. Please refer to "Reconciliation of EBITDA and Adjusted EBITDA" in this press release for an explanation and reconciliation of this non-GAAP financial measure.

⁽⁵⁾ Net Debt to Adjusted EBITDA is a non-GAAP financial measure. Please refer to "Reconciliation of Net Debt to Adjusted EBITDA" in this press release for an explanation and reconciliation of this non-GAAP financial measure.

⁽⁶⁾ The Company does not provide a forward-looking reconciliation of Adjusted Diluted Earnings Per Share to Earnings Per Share or Adjusted EBITDA to Net Income, the most directly comparable GAAP financial measures, expected for 2023, because we are unable to provide such a reconciliation without unreasonable effort due to the unavailability of reliable estimates for certain components of consolidated net income and the respective reconciliations, and the inherent difficulty of predicting what the changes in these components will be throughout the fiscal year. As these items may vary greatly between periods, we are unable to address the probable significance of the unavailable information, which could significantly affect our future financial results.

Conference Call and Webcast Information

The Company will host a conference call with members of the executive management team to discuss these results today, Friday, October 21, 2022 at 6:30 a.m. Mountain time (8:30 a.m. Eastern time). Investors interested in participating in the live call can dial 877-407-0792 from the U.S. and International callers can dial 201-689-8263.

In addition, the call and accompanying presentation slides will be broadcast live over the Internet hosted at the "Investor Relations" section of the Company's website at http://www.thesimplygoodfoodscompany.com. A telephone replay will be available approximately two hours after the call concludes and will be available through November 4, 2022, by dialing 844-512-2921 from the U.S., or 412-317-6671 from international locations, and entering confirmation code 13733191.

About The Simply Good Foods Company

The Simply Good Foods Company (Nasdaq: SMPL), headquartered in Denver, Colorado, is a consumer packaged food and beverage company that aims to lead the nutritious snacking movement with trusted brands that offer a variety of convenient, innovative, great-tasting, better-for-you snacks and meal replacements, and other product offerings. The product portfolio we develop, market and sell consists primarily of protein bars, ready-to-drink ("RTD") shakes, sweet and salty snacks and confectionery products marketed under the Atkins®, Atkins Endulge®, Quest® and Quest HeroTM brand names. Simply Good Foods is poised to expand its wellness platform through innovation and organic growth along with acquisition opportunities in the nutritional snacking space. For more information, please refer to http://www.thesimplygoodfoodscompany.com.

Forward Looking Statements

Certain statements made herein are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by or include words such as "will", "expect", "intends" or other similar words, phrases or expressions. These statements relate to future events or our future financial or operational performance and involve known and unknown risks, uncertainties and other factors that could cause our actual results, levels of activity, performance or achievement to differ materially from those expressed or implied by these forward-looking statements. We caution that these forward-looking statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Undue reliance should not be placed on forward-looking statements. These statements reflect our current views with respect to future events, are based on assumptions and are subject to risks and uncertainties. These forward-looking statements include, among other things, statements regarding the effect of the novel coronavirus ("COVID-19") on our business, financial condition and results of operations, our ability to continue to operate at a profit, the sufficiency of our sources of liquidity and capital, our ability to maintain current operation levels, our ability to maintain and gain market acceptance for our products or new products, our ability to capitalize on attractive opportunities, our ability to respond to competition and changes in the economy, unexpected costs, the amounts of or changes with respect to certain anticipated restructuring, raw materials and other costs, difficulties and delays in achieving the synergies and cost savings in connection with the Quest Acquisition, changes in the business environment in which we operate including general financial, economic, capital market, regulatory and political conditions affecting us and the industry in which we operate, unforeseen business disruptions or other effects due to current global geopolitical tensions, including relating to Ukraine, changes in consumer preferences and purchasing habits, our ability to maintain adequate product inventory levels to timely supply customer orders, changes in taxes, tariffs, duties, governmental laws and regulations, the availability of or competition for other brands, assets or other opportunities for investment by us or to expand our business, competitive product and pricing activity, difficulties of managing growth profitably, the loss of one or more members of our management team, expansion of our wellness platform and other risks and uncertainties indicated in the Company's Form 10-K, Form 10-Q, and Form 8-K reports (including all amendments to those reports) filed with the U.S. Securities and Exchange Commission from time to time. In addition, forward-looking statements provide the Company's expectations, plans or forecasts of future events and views as of the date of this communication. Except as required by law, the Company undertakes no obligation to update such statements to reflect events or circumstances arising after such date, and cautions investors not to place undue reliance on any such forward-looking statements. These forward-looking statements should not be relied upon as representing the Company's assessments as of any date subsequent to the date of this communication.

Investor Contact

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The Simply Good Foods Company and Subsidiaries Consolidated Balance Sheets

(Unaudited, dollars in thousands, except share and per share data)

	Au	August 27, 2022		August 28, 2021	
Assets					
Current assets:					
Cash	\$	67,494	\$	75,345	
Accounts receivable, net		132,667		111,456	
Inventories		125,479		97,269	
Prepaid expenses		5,027		4,902	
Other current assets		20,934		9,694	
Total current assets		351,601		298,666	
Long-term assets:					
Property and equipment, net		18,157		16,584	
Intangible assets, net		1,123,258		1,139,041	
Goodwill		543,134		543,134	
Other long-term assets		58,099		54,792	
Total assets	\$	2,094,249	\$	2,052,217	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	62,149	\$	59,713	
Accrued interest		160		60	
Accrued expenses and other current liabilities		39,675		53,606	
Current maturities of long-term debt		264		285	
Total current liabilities		102,248		113,664	
Long-term liabilities:					
Long-term debt, less current maturities		403,022		451,269	
Deferred income taxes		105,676		93,755	
Warrant liability		_		159,835	
Other long-term liabilities		44,639		44,890	
Total liabilities		655,585		863,413	
See commitments and contingencies (Note 11)		,			
Stockholders' equity:					
Preferred stock, \$0.01 par value, 100,000,000 shares authorized, none issued				_	
Common stock, \$0.01 par value, 600,000,000 shares authorized, 101,322,834 and 95,882,908 issued at August 27, 2022 and August 28, 2021, respectively		1,013		959	
Treasury stock, 1,818,754 shares and 98,234 shares at cost at August 27, 2022 and August 28, 2021, respectively		(62,003)		(2,145)	
Additional paid-in-capital		1,287,224		1,085,001	
Retained earnings		214,381		105,807	
Accumulated other comprehensive loss		(1,951)		(818)	
Total stockholders' equity		1,438,664		1,188,804	
Total liabilities and stockholders' equity	\$	2,094,249	\$	2,052,217	

The Simply Good Foods Company and Subsidiaries Consolidated Statements of Income and Comprehensive Income

(Unaudited, dollars in thousands, except share and per share data)

	13-Weeks Ended			52-Weeks Ended				
	Au	gust 27, 2022	Αι	ugust 28, 2021	A	august 27, 2022	A	ugust 28, 2021
Net sales	\$	274,164	\$	259,853	\$	1,168,678	\$	1,005,613
Cost of goods sold		172,329		155,396		723,117		595,847
Gross profit		101,835		104,457		445,561		409,766
Operating expenses:								
Selling and marketing		26,869		30,757		121,685		112,928
General and administrative		27,121		28,536		103,832		106,181
Depreciation and amortization		4,319		4,339		17,285		16,982
Business transaction costs		_		_		_		_
Loss on impairment		_		_		_		_
Total operating expenses		58,309		63,632		242,802		236,091
I		12.526		40.925		202.750		172 (75
Income from operations		43,526		40,825		202,759		173,675
Other income (expense):								
Interest income		14		80		15		84
Interest expense		(5,353)		(7,205)		(21,881)		(31,557)
(Loss) gain in fair value change of warrant liability		_		(5,483)		(30,062)		(66,197)
Gain on legal settlement		_		_		_		5,000
Gain (loss) on foreign currency transactions		(312)		(717)		191		(5)
Other (expense) income		(479)		(369)		(453)		(140)
Total other (expense) income		(6,130)		(13,694)		(52,190)		(92,815)
Income before income taxes		37,396		27,131		150,569		80,860
Income tax expense		7,269		8,885		41,995		39,980
Net income	\$	30,127	\$	18,246	\$	108,574	\$	40,880
Other comprehensive income:								
Foreign currency translation, net of reclassification adjustments		(313)		(232)		(1,133)		61
Comprehensive income	\$	29,814	\$	18,014	\$	107,441	\$	40,941
Earnings per share:								
Basic	\$	0.30	\$	0.19	\$	1.10	\$	0.43
Diluted	\$	0.30	\$	0.19	\$	1.08	\$	0.42
Weighted average shares outstanding:								
Basic		100,137,308		95,781,908		98,754,913		95,743,413
Diluted		101,759,791		97,807,116		100,589,156		97,365,598

The Simply Good Foods Company and Subsidiaries Consolidated Statements of Cash Flows

(Unaudited, dollars in thousands)

	52-Weeks Ended		52-Weeks Ended		
	Aug	August 27, 2022		August 28, 2021	
Operating activities Net income	\$	100 574	ď	40.000	
Adjustments to reconcile net income to net cash provided by operating activities:	Ф	108,574	Ф	40,880	
		10.200		10 174	
Depreciation and amortization		19,299		18,174	
Amortization of deferred financing costs and debt discount		2,559		4,636	
Stock compensation expense		11,697		8,265	
Loss (gain) in fair value change of warrant liability		30,062		66,197	
Estimated credit losses		601		1,114	
Unrealized (gain) loss on foreign currency transactions		(191)		5	
Deferred income taxes		11,789		9,403	
Amortization of operating lease right-of-use asset		6,620		5,051	
Loss on operating lease right-of-use asset impairment		_		686	
Gain on lease termination		(30)		(156)	
Other		681		(16)	
Changes in operating assets and liabilities, net of acquisition:					
Accounts receivable, net		(21,796)		(22,284)	
Inventories		(29,508)		(39,349)	
Prepaid expenses		(138)		(1,202)	
Other current assets		(11,739)		2,322	
Accounts payable		2,878		25,923	
Accrued interest		100		(900)	
Accrued expenses and other current liabilities		(15,283)		15,423	
Other assets and liabilities		(5,536)		(2,083)	
Net cash provided by operating activities		110,639		132,089	
Investing activities					
Purchases of property and equipment		(5,232)		(5,911)	
Issuance of note receivable		(2,400)		(1,600)	
Proceeds from sale of business				5,800	
Investments in intangible assets and other assets		(524)		(795)	
Net cash used in investing activities		(8,156)		(2,506)	
Financing activities		<u> </u>	1		
Proceeds from option exercises		4,343		700	
Tax payments related to issuance of restricted stock units		(3,660)		(435)	
Repurchase of common stock		(59,858)			
Payments on finance lease obligations		(313)		(314)	
Principal payments of long-term debt		(50,000)		(150,000)	
Deferred financing costs		(544)		_	
Net cash (used in) provided by financing activities		(110,032)		(150,049)	
Net decrease in cash		(7,549)		(20,466)	
Effect of exchange rate on cash		(302)		(36)	
Cash at beginning of period		75,345		95,847	
Cash at end of period	\$	67,494	\$	75,345	
Cash at one of portor	φ	07,474	Ψ	13,343	

Reconciliation of EBITDA and Adjusted EBITDA

EBITDA and Adjusted EBITDA. EBITDA and Adjusted EBITDA are non-GAAP financial measures commonly used in our industry and should not be construed as alternatives to net income as an indicator of operating performance or as alternatives to cash flow provided by operating activities as a measure of liquidity (each as determined in accordance with GAAP). Simply Good Foods defines EBITDA as net income or loss before interest income, interest expense, income tax expense, depreciation and amortization, and Adjusted EBITDA as further adjusted to exclude the following items: stock-based compensation expense, integration costs, restructuring costs, gain or loss in fair value change of warrant liability, gain or loss due to legal settlements, and other non-core expenses. The Company believes that EBITDA and Adjusted EBITDA, when used in conjunction with net income, are useful to provide additional information to investors. Management of the Company uses EBITDA and Adjusted EBITDA to supplement net income because these measures reflect operating results of the on-going operations, eliminate items that are not directly attributable to the Company's underlying operating performance, enhance the overall understanding of past financial performance and future prospects, and allow for greater transparency with respect to the key metrics the Company's management uses in its financial and operational decision making. The Company also believes that Adjusted EBITDA is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in its industry. Adjusted EBITDA may not be comparable to other similarly titled captions of other companies due to differences in the non-GAAP calculation.

The following unaudited table provides a reconciliation of EBITDA and Adjusted EBITDA to its most directly comparable GAAP measure, which is net income, for the thirteen and fifty-two weeks ended August 27, 2022 and August 28, 2021:

	13-Weeks Ended			52-Weeks Ended				
(In thousands)	August 27, 2022		August 28, 2021		August 27, 2022		August 28, 2021	
Net income	\$	30,127	\$	18,246	\$	108,574	\$	40,880
Interest income		(14)		(80)		(15)		(84)
Interest expense		5,353		7,205		21,881		31,557
Income tax expense		7,269		8,885		41,995		39,980
Depreciation and amortization		4,901		4,666		19,299		18,174
EBITDA	\ <u></u>	47,636		38,922		191,734		130,507
Stock-based compensation expense		3,006		2,499		11,697		8,265
Integration of Quest		_		470		468		2,928
Restructuring		_		332		98		4,324
Loss in fair value change of warrant liability		_		5,483		30,062		66,197
Gain on legal settlement		_		_		_		(5,000)
Other (1)		315		767		(16)		52
Adjusted EBITDA	\$	50,957	\$	48,473	\$	234,043	\$	207,273

⁽¹⁾ Other items consist principally of exchange impact of foreign currency transactions and other expenses.

Reconciliation of Adjusted Diluted Earnings Per Share

Adjusted Diluted Earnings per Share. Adjusted Diluted Earnings per Share is a non-GAAP financial measure commonly used in our industry and should not be construed as an alternative to diluted earnings per share as an indicator of operating performance. Simply Good Foods defines Adjusted Diluted Earnings Per Share as diluted earnings per share before depreciation and amortization, loss in fair value change of warrant liability, stock-based compensation expense, integration costs, and other non-core expenses, on a theoretical tax effected basis of such adjustments. The tax effect of such adjustments to Adjusted Diluted Earnings Per Share is calculated by applying an overall assumed statutory tax rate to each gross adjustment as shown in the reconciliation to Adjusted EBITDA, as previously defined. The assumed statutory tax rate reflects a normalized effective tax rate estimated based on assumptions regarding the Company's statutory and effective tax rate for each respective reporting period, including the current and deferred tax effects of each adjustment, and is adjusted for the effects of tax reform, if any. The Company consistently applies the overall assumed statutory tax rate to periods throughout each fiscal year and reassesses the overall assumed statutory rate on annual basis. The Company believes that the inclusion of these supplementary adjustments in presenting Adjusted Diluted Earnings per Share, when used in conjunction with diluted earnings per share, are appropriate to provide additional information to investors, reflects more accurately operating results of the on-going operations, enhances the overall understanding of past financial performance and future prospects and allows for greater transparency with respect to the key metrics the Company uses in its financial and operational decision making. The Company also believes that Adjusted Diluted Earnings per Share is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in its industry. Adjusted Diluted Earnings per Share may not be comparable to other similarly titled captions of other companies due to differences in the non-GAAP calculation.

The following unaudited tables below provide a reconciliation of Adjusted Diluted Earnings Per Share to its most directly comparable GAAP measure, which is diluted earnings per share, for the thirteen and fifty-two weeks ended August 27, 2022 and August 28, 2021:

	13-Weeks Ended			52-Weeks Ended		
	August 27, 2022		August 28, 2021	August 27, 2022	August 28, 2021	
Diluted earnings per share	\$	0.30	\$ 0.19	\$ 1.08	\$ 0.42	
Depreciation and amortization		0.05	0.05	0.19	0.19	
Stock-based compensation expense		0.03	0.03	0.12	0.08	
Integration of Quest		_	_	_	0.03	
Restructuring		_	_	_	0.04	
Gain on legal settlement		_	_	_	(0.05)	
Other (1)		_	0.01	_	_	
Tax effects of adjustments (2)		(0.02)	(0.02)	(0.08)	(0.08)	
Loss in fair value change of warrant liability (3)		_	0.06	0.30	0.68	
Dilution impact from adjustments (3, 4)		_	(0.01)	(0.02)	(0.05)	
Rounding (4)		_	(0.02)	_	_	
Adjusted diluted earnings per share (5)	\$	0.36	\$ 0.29	\$ 1.59	\$ 1.26	

⁽¹⁾ Other items consist principally of exchange impact of foreign currency transactions and other expenses.

⁽²⁾ This line item reflects the aggregate tax effect of all non-tax adjustments reflected in the preceding line items of the table. The tax effect of each adjustment is computed (i) by dividing the gross amount of the adjustment, as shown in the Adjusted EBITDA reconciliation, by the number of diluted weighted average shares outstanding for the applicable fiscal period and (ii) applying an overall assumed statutory tax rate of 25% for the thirteen and fifty-two weeks ended August 27, 2022 and 26% for the thirteen and fifty-two weeks ended August 28, 2021.

⁽³⁾ Diluted earnings per share includes the fair value loss and related exclusion of anti-dilutive shares related to the Private Warrants in accordance with GAAP. With respect to the Company's non-GAAP measure, the non-cash fair value loss is reversed. The fair value adjustments are a permanent tax difference and do not effect tax expense. Note, mark to market gain adjustments are already excluded from the numerator, and dilutive shares are included, in calculating diluted earnings per share in accordance with GAAP.

⁽⁴⁾ As noted above, the Company excludes the non-cash fair value loss related to its private warrant liabilities. The Company subsequently considers the dilutive share count effect of such adjustment such that the shares excluded in accordance with GAAP are included in this non-GAAP measure.

⁽⁵⁾ Adjusted Diluted Earnings Per Share amounts are computed independently for each quarter. Therefore, the sum of the quarterly Adjusted Diluted Earnings Per Share amounts may not equal the year to date Adjusted Diluted Earnings Per Share amounts due to rounding.

Reconciliation of Net Debt to Adjusted EBITDA

Net Debt to Adjusted EBITDA. Net Debt to Adjusted EBITDA is a non-GAAP financial measure which Simply Good Foods defines as the total debt outstanding under our credit agreement with Barclays Bank PLC and other parties ("Credit Agreement"), reduced by cash and cash equivalents, and divided by the trailing twelve months of Adjusted EBITDA, as previously defined.

The following unaudited table below provides a reconciliation of Net Debt to Adjusted EBITDA as of August 27, 2022:

(In thousands)	August 27, 2022	
Net Debt:		
Total debt outstanding under the Credit Agreement	\$	406,500
Less: cash		(67,494)
Net Debt as of August 27, 2022	\$	339,006
Adjusted EBITDA	\$	234,043
Net Debt to Adjusted EBITDA		1.4 x