# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One) X

# **OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES ÈXCHANGE ACT OF 1934**

For the quarterly period ended May 28, 2022

OR

#### o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934**

For the transition period from to

**Commission File Number: 001-38115** 

# The Simply Good Foods Company

(Exact name of registrant as specified in its charter)



Delaware

(State or other jurisdiction of incorporation or organization) 82-1038121

(I.R.S. Employer Identification No.)

1225 17th Street, Suite 1000 **Denver, CO 80202** (Address of principal executive offices and zip code) (303) 633-2840 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	SMPL	Nasdaq

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Date File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	X
Non-accelerated filer	

L

Accelerated filer	
Smaller reporting company $\Box$	
Emerging growth company $\Box$	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

As of June 25, 2022, there were 100,370,687 shares of common stock, par value \$0.01 per share, issued and outstanding.

# THE SIMPLY GOOD FOODS COMPANY AND SUBSIDIARIES FORM 10-Q FOR THE QUARTER ENDED MAY 28, 2022

# INDEX

<u>Page</u>

	PART I. Financial Information	
<u>Item 1</u> .	Financial Statements (Unaudited)	<u>3</u>
	Condensed Consolidated Balance Sheets	<u>3</u>
	Condensed Consolidated Statements of Operations and Comprehensive Income	<u>4</u>
	Condensed Consolidated Statements of Cash Flows	<u>5</u>
	Condensed Consolidated Statements of Stockholders' Equity	<u>7</u>
	Notes to Unaudited Condensed Consolidated Financial Statements	<u>9</u>
<u>Item 2</u> .	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>21</u>
<u>Item 3</u> .	Quantitative and Qualitative Disclosures about Market Risk	<u>32</u>
Item 4.	Controls and Procedures	<u>32</u>
	PART II. Other Information	
<u>Item 1</u> .	Legal Proceedings	<u>33</u>
<u>Item 1A</u> .	Risk Factors	<u>33</u>
<u>Item 2</u> .	Unregistered Sales of Equity Securities and Use of Proceeds	<u>33</u>
<u>Item 3</u> .	Defaults Upon Senior Securities	<u>33</u>
<u>Item 4</u> .	Mine Safety Disclosures	<u>33</u>
<u>Item 5</u> .	Other Information	<u>33</u>
<u>Item 6</u> .	<u>Exhibits</u>	<u>34</u>
	Signatures	<u>35</u>

# Item 1. Financial Statements (Unaudited)

# The Simply Good Foods Company and Subsidiaries Condensed Consolidated Balance Sheets

(Unaudited, dollars in thousands, except share and per share data)

		fay 28, 2022	August 28, 2021		
Assets					
Current assets:					
Cash	\$	56,720	\$	75,345	
Accounts receivable, net		146,377		111,456	
Inventories		111,709		97,269	
Prepaid expenses		5,066		4,902	
Other current assets		46,852		9,694	
Total current assets		366,724		298,666	
Long-term assets:					
Property and equipment, net		17,927		16,584	
Intangible assets, net		1,127,136		1,139,041	
Goodwill		543,134		543,134	
Other long-term assets		59,736		54,792	
Total assets	\$	2,114,657	\$	2,052,217	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	64,729	\$	59,713	
Accrued interest		214		60	
Accrued expenses and other current liabilities		55,066		53,606	
Current maturities of long-term debt		278		285	
Total current liabilities		120,287		113,664	
Long-term liabilities:					
Long-term debt, less current maturities		402,594		451,269	
Deferred income taxes		108,078		93,755	
Warrant liability				159,835	
Other long-term liabilities		46,376		44,890	
Total liabilities		677,335		863,413	
See commitments and contingencies (Note 9)		,		,	
Stockholders' equity:					
Preferred stock, \$0.01 par value, 100,000,000 shares authorized, none issued		_		_	
Common stock, \$0.01 par value, 600,000,000 shares authorized, 101,315,226 and 95,882,908		1.012		050	
shares issued at May 28, 2022 and August 28, 2021, respectively Treasury stock, 887,976 shares and 98,234 shares at cost at May 28, 2022 and August 28, 2021, respectively		1,013		959 (2,145)	
respectively Additional paid-in-capital		(30,649) 1,284,342		1,085,001	
				105,807	
Retained earnings Accumulated other comprehensive loss		184,254 (1,638)		,	
Total stockholders' equity			_	(818)	
	\$	1,437,322 2,114,657	\$	1,188,804	
Total liabilities and stockholders' equity	φ	2,114,037	φ	2,032,217	

See accompanying notes to the unaudited condensed consolidated financial statements.

# The Simply Good Foods Company and Subsidiaries Condensed Consolidated Statements of Operations and Comprehensive Income

(Unaudited, dollars in thousands, except share and per share data)

		Thirteen W	/eeks			Thirty-Nine Weeks Ended					
		May 28, 2022		May 29, 2021		May 28, 2022		May 29, 2021			
Net sales	\$	316,531	\$	284,001	\$	894,514	\$	745,760			
Cost of goods sold	_	197,883		162,998	_	550,788		440,451			
Gross profit		118,648		121,003		343,726		305,309			
Operating expenses:											
Selling and marketing		32,334		30,826		94,816		82,171			
General and administrative		26,721		25,668		76,711		77,645			
Depreciation and amortization		4,317		4,187		12,966		12,643			
Total operating expenses		63,372		60,681		184,493		172,459			
Income from operations		55,276		60,322		159,233		132,850			
Other income (expense):											
Interest income		—		1		1		4			
Interest expense		(4,881)		(7,985)		(16,528)		(24,352)			
Loss in fair value change of warrant liability		—		(35,833)		(30,062)		(60,714)			
Gain on legal settlement		—		5,000		—		5,000			
Gain (loss) on foreign currency transactions		76		(272)		503		712			
Other income		17		70		26		229			
Total other expense		(4,788)		(39,019)		(46,060)		(79,121			
Income before income taxes		50,488		21,303		113,173		53,729			
Income tax expense		11,654		15,408		34,726		31,095			
Net income	\$	38,834	\$	5,895	\$	78,447	\$	22,634			
Other comprehensive income:											
Foreign currency translation, net of reclassification adjustments	\$	(72)	\$	95	\$	(820)	\$	293			
Comprehensive income	\$	38,762	\$	5,990	\$	77,627	\$	22,927			
Earnings per share from net income:											
Basic	\$	0.39	\$	0.06	\$	0.80	\$	0.24			
Diluted	\$	0.38	\$	0.06	\$	0.78	\$	0.23			
Weighted average shares outstanding:											
Basic		100,426,227		95,767,629		98,294,114		95,730,581			
Diluted		102,237,457		97,589,656		100,190,068		97,197,180			

See accompanying notes to the unaudited condensed consolidated financial statements.

# The Simply Good Foods Company and Subsidiaries

**Condensed Consolidated Statements of Cash Flows** (Unaudited, dollars in thousands)

Thirty-Nine Weeks Ended May 28, 2022 May 29, 2021 Operating activities \$ Net income 78,447 \$ 22,634 Adjustments to reconcile net income to net cash provided by operating activities: 14,398 13,508 Depreciation and amortization Amortization of deferred financing costs and debt discount 2,073 3,449 Stock compensation expense 5,766 8,691 Loss in fair value change of warrant liability 30,062 60,714 Estimated credit losses 148 Unrealized gain on foreign currency transactions (503) (712) 13,670 Deferred income taxes 14,140 Amortization of operating lease right-of-use asset 4,955 3,385 Loss on operating lease right-of-use asset impairment 686 Gain on lease termination (30)(156) Other 345 769 Changes in operating assets and liabilities: Accounts receivable, net (35,269) (28,737) Inventories (15,006) (20,318) (170) Prepaid expenses (1, 189)Other current assets (37, 288)(5,376)Accounts payable 5,585 13,380 Accrued interest 154 (626) Accrued expenses and other current liabilities 676 12,745 (4,045) (2,104) Other assets and liabilities 67,363 91,488 Net cash provided by operating activities Investing activities Purchases of property and equipment (4,696) (3,232) Issuance of note receivable (2,400)Proceeds from sale of business 5,800 Investments in intangible and other assets (187) (114)Net cash (used in) provided by investing activities (7,283) 2,454 Financing activities Proceeds from option exercises 4,343 700 Tax payments related to issuance of restricted stock units and performance stock units (3,536) (320) Payments on finance lease obligations (235) (269) (28,504) Repurchase of common stock (50,000) (100,000)Principal payments of long-term debt Deferred financing costs (544)(99,889) Net cash used in financing activities (78,476) Cash and cash equivalents (5,947) Net decrease in cash (18,396) (229) Effect of exchange rate on cash 273 75,345 95,847 Cash at beginning of period 56,720 90,173 \$ \$ Cash and cash equivalents at end of period

		Thirty-Nine Weeks Ended			
	Ma	y 28, 2022	May 29, 2021		
Supplemental disclosures of cash flow information					
Cash paid for interest	\$	14,301	\$	21,529	
Cash paid for taxes	\$	43,430	\$	15,282	
Non-cash investing and financing transactions					
Non-cash proceeds from sale of business	\$	_	\$	3,000	
Operating lease right-of-use assets exchanged for operating lease liabilities	\$	6,881	\$	316	
Issuance of common stock in extinguishment of warrant liabilities	\$	189,897	\$	_	

See accompanying notes to the unaudited condensed consolidated financial statements.

# The Simply Good Foods Company and Subsidiaries Condensed Consolidated Statements of Stockholders' Equity

(Unaudited, dollars in thousands, except share data)

	Common	n Stock	Tre	asury	Stock		Additional		Retained Earnings		Accumulated Other	Total
	Shares	Amou	nt Shares		Amount	Pa	id-In Capital		Retained Earnings	(	Comprehensive Loss	Total
Balance at August 28, 2021	95,882,908	\$ 9	59 98,23	4 \$	(2,145)	\$	1,085,001	\$	5 105,807	\$	(818)	\$ 1,188,804
Net income								-	21,152	_	_	 21,152
Stock-based compensation	_			-	_		2,605		_		_	2,605
Foreign currency translation adjustments	_			_	_				_		(40)	(40)
Shares issued upon vesting of restricted stock units and performance stock units	227,729		2 -	_	_		(3,190)		_		_	(3,188)
Exercise of options to purchase common stock	19,804			_	_		274		_		_	274
Balance at November 27, 2021	96,130,441	\$ 9	61 98,23	4 \$	(2,145)	\$	1,084,690	\$	5 126,959	\$	(858)	\$ 1,209,607
Net income					_		_	_	18,461		_	 18,461
Stock-based compensation	_			-	_		3,092		_		_	3,092
Foreign currency translation adjustments	_			_	_		_		_		439	439
Reclassification adjustment for currency translation gains related to the liquidation of foreign entities	_			_	_		_		_		(1,147)	(1,147)
Repurchase of common stock	_		— 571,52	1	(20,394)		_		_		_	(20,394)
Warrant conversion	4,830,761		48 —	_	_		189,849				_	189,897
Shares issued upon vesting of restricted stock units	9,679		1 –	_	_		(102)		_		_	(101)
Exercise of options to purchase common stock	100,000		1 –	_	_		1,199		_		_	1,200
Balance at February 26, 2022	101,070,881	\$ 1,0	11 669,75	5 \$	(22,539)	\$	1,278,728	\$	5 145,420	\$	(1,566)	\$ 1,401,054
Net income							_	_	38,834		_	 38,834
Stock-based compensation	_			-	_		2,994		_		—	2,994
Foreign currency translation adjustments	_			_	_		_		_		(72)	(72)
Repurchase of common stock	—		218,22	1	(8,110)				—		—	(8,110)
Shares issued upon vesting of restricted stock units	11,358			_	_		(247)		_		_	(247)
Exercise of options to purchase common stock	232,987		2 –	_	_		2,867					2,869
Balance at May 28, 2022	101,315,226	\$ 1,0	13 887,97	6 \$	(30,649)	\$	1,284,342	\$	5 184,254	\$	(1,638)	\$ 1,437,322

# Table of Contents

	Commo	n Stoc	k	Treasu	ıry S	tock		Additional	F	Retained Earnings		Accumulated Other	Total
	Shares	А	mount	Shares	Aı	nount	Pa	uid-In Capital	1	Cetamed Earnings	(	Comprehensive Loss	Total
Balance at August 29, 2020	95,751,845	\$	958	98,234	\$	(2,145)	\$	1,076,472	\$	64,927	\$	(879)	\$ 1,139,333
Net income	_		_					_		42,953		_	 42,953
Stock-based compensation	_		_	_				1,110		_		—	1,110
Foreign currency translation adjustments	_			—		—		_		_		(45)	(45)
Shares issued upon vesting of restricted stock units	53,908		_	_		_		(201)		_		_	(201)
Exercise of options to purchase common stock	13,118		_					157		_			157
Balance at November 28, 2020	95,818,871	\$	958	98,234	\$	(2,145)	\$	1,077,538	\$	107,880	\$	(924)	\$ 1,183,307
Net loss			_		_	_		_	_	(26,214)	_	_	 (26,214)
Stock-based compensation	—		_			—		2,484		_		_	2,484
Foreign currency translation adjustments	_		_	_		_		_		_		243	243
Shares issued upon vesting of restricted stock units	7,034		_	_		_		(51)		_		_	(51)
Exercise of options to purchase common stock	30,810		1	_		—		369		_		_	370
Balance at February 27, 2021	95,856,715	\$	959	98,234	\$	(2,145)	\$	1,080,340	\$	81,666	\$	(681)	\$ 1,160,139
Net income			_						_	5,895		_	 5,895
Stock-based compensation	—		—	_		_		2,172		_		_	2,172
Foreign currency translation adjustments	_		_	_		_		_		_		95	95
Shares issued upon vesting of restricted stock units	4,683		_	_		_		(68)		_		_	(68)
Exercise of options to purchase common stock	14,380			_		_		173		_			173
Balance at May 29, 2021	95,875,778	\$	959	98,234	\$	(2,145)	\$	1,082,617	\$	87,561	\$	(586)	\$ 1,168,406

See accompanying notes to the unaudited condensed consolidated financial statements.

# Notes to Unaudited Condensed Consolidated Financial Statements

(Unaudited, dollars in thousands, except for share and per share data)

## 1. Nature of Operations and Principles of Consolidation

#### **Description of Business**

The Simply Good Foods Company ("Simply Good Foods" or the "Company") is a consumer packaged food and beverage company that aims to lead the nutritious snacking movement with trusted brands that offer a variety of convenient, innovative, great-tasting, better-for-you snacks and meal replacements. The product portfolio the Company develops, markets and sells consists primarily of protein bars, ready-to-drink ("RTD") shakes, sweet and salty snacks and confectionery products marketed under the Atkins®, Atkins Endulge®, and Quest® brand names. Simply Good Foods is poised to expand its wellness platform through innovation and organic growth along with acquisition opportunities in the nutritional snacking space.

The Company's nutritious snacking platform consists of brands that specialize in providing products for consumers that follow certain nutritional philosophies and health-and-wellness trends: Atkins® for those following a low-carb lifestyle and Quest® for consumers seeking a variety of protein-rich foods and beverages that also limit sugars and simple carbs. The Company distributes its products in major retail channels, primarily in North America, including grocery, club, and mass merchandise, as well as through e-commerce, convenience, specialty, and other channels. The Company's portfolio of nutritious snacking brands gives it a strong platform with which to introduce new products, expand distribution, and attract new consumers to its products.

The common stock of Simply Good Foods is listed on the Nasdaq Capital Market under the symbol "SMPL."

#### Unaudited Interim Condensed Consolidated Financial Statements

The unaudited interim condensed consolidated financial statements include the accounts of Simply Good Foods and its wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated. Unless the context otherwise requires, "we," "us," "our" and the "Company" refer to Simply Good Foods and its subsidiaries.

The Company maintains its accounting records on a 52/53-week fiscal year, ending on the last Saturday in August of each year.

The interim condensed consolidated financial statements and related notes of the Company and its subsidiaries are unaudited. The unaudited interim condensed consolidated financial statements have been prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") and the rules and regulations of the Securities and Exchange Commission (the "SEC"). The unaudited interim condensed consolidated financial statements reflect all adjustments and disclosures which are, in the Company's opinion, necessary for a fair presentation of the results of operations, financial position and cash flows for the indicated periods. All such adjustments were of a normal and recurring nature unless otherwise disclosed. The year-end balance sheet data was derived from the audited financial statements and, in accordance with the instructions to Form 10-Q, certain information and footnote disclosures required by GAAP have been condensed or omitted. The results reported in these unaudited interim condensed consolidated financial statements are not necessarily indicative of the results that may be reported for the entire fiscal year and should be read in conjunction with the Company's consolidated financial statements for the fiscal year ended August 28, 2021, included in the Company's Annual Report on Form 10-K ("Annual Report") filed with the SEC on October 26, 2021.

While the Company's business has continued to improve from the end of fiscal year 2021, driven in part by the increasing normalization of consumer mobility and shopper traffic patterns in brick-and-mortar retailers versus prior periods that were pressured by COVID-19 movement restrictions, the ultimate effect COVID-19, supply chain challenges, cost pressures, and the overall effects of the current high inflation environment on consumer purchasing patterns could have on our business continues to be not fully known. Additionally, management is continuing to monitor the conflict in Ukraine, especially regarding the availability and cost of raw materials that are produced in this region. Management is also monitoring for signs of any expansion of economic or supply chain disruptions or broader supply chain inflationary costs resulting either directly or indirectly from the crisis. Factors contributing to the uncertainty described above, among other things, include (i) continued supply chain disruptions, including disruptions resulting from labor shortages and other cost pressures, (ii) changes to customer operations, (iii) a reversal in improving consumer purchasing and consumption behavior, and (iv) unforeseen business disruptions or other effects due to current global geopolitical tensions, including relating directly or indirectly to the Ukraine crisis.

#### 2. Summary of Significant Accounting Policies

Refer to Note 2, Summary of Significant Accounting Policies, to the consolidated financial statements included in the Annual Report for a description of significant accounting policies.

### **Recently Issued and Adopted Accounting Pronouncements**

#### Recently Issued Accounting Pronouncements Not Yet Adopted

In March 2020, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2020-04, Reference Rate Reform (Topic 848), Facilitation of the Effects of Reference Rate Reform on Financial Reporting, which provides optional guidance for a limited period of time to ease the potential burden in accounting for reference rate reform on financial reporting. The amendments in this ASU are effective for all entities and can be applied to contract modifications due to rate reform and eligible existing and new hedging relationships entered into between March 12, 2020 and December 31, 2022. The amendments of this ASU should be applied on a prospective basis.

On January 21, 2022, the Company entered into a repricing amendment (the "2022 Repricing Amendment") to its credit agreement with Barclays Bank PLC and other parties (as amended to date, the "Credit Agreement"), as described in Note 5, Long-Term Debt and Line of Credit. In addition to replacing the London Interbank Offered Rate ("LIBOR") as the Credit Agreement's reference rate with the Secured Overnight Financing Rate ("SOFR"), the 2022 Repricing Amendment contemporaneously modified other terms that changed, or had the potential to change, the amount or timing of contractual cash flows as contemplated by the guidance in ASU 2020-04. As such, the contract modifications related to the 2022 Repricing Amendment were outside of the scope of the optional guidance in ASU 2020-04. The Company will continue to monitor the effects of rate reform, if any, on any new or amended contracts through December 31, 2022. The Company does not anticipate the amendments in this ASU will be material to its consolidated financial statements.

#### Recently Adopted Accounting Pronouncements

In December 2019, the FASB issued ASU 2019-12, Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes, which amends existing guidance related to the accounting for income taxes. This ASU was intended to simplify the accounting for income taxes by removing certain exceptions to the general principles of accounting for income taxes and to improve the consistent application of GAAP for other areas of accounting for income taxes by clarifying and amending existing guidance. The Company adopted this ASU as of the first day of fiscal year 2022. The adoption of this ASU did not have a material effect on the consolidated financial statements.

In October 2020, the FASB issued ASU 2020-10, Codification Improvements, which provided updates for technical corrections, clarifications to guidance, simplifications to wording or structure of guidance, and other minor improvements across various areas of accounting within GAAP. The Company adopted this ASU as of the first day of fiscal year 2022 on a prospective basis. The adoption of this ASU did not have a material effect on the consolidated financial statements.

No other new accounting pronouncement issued or effective during the fiscal year had or is expected to have a material effect on the Company's consolidated financial statements.

#### 3. Revenue Recognition

Revenue from transactions with external customers for each of the Company's products would be impracticable to disclose and management does not view its business by product line. The following is a summary of revenue disaggregated by geographic area and core brands:

		Thirteen W	/eeks	Ended	Thirty-Nine Weeks Ended					
(In thousands)	M	ay 28, 2022		May 29, 2021	May 28, 2022			May 29, 2021		
North America <sup>(1)</sup>										
Atkins	\$	148,163	\$	146,082	\$	417,539	\$	382,998		
Quest		160,261		127,097		451,128	_	327,891		
Total North America		308,424		273,179		868,667		710,889		
International		8,107		10,822		25,847		34,871		
Total net sales	\$	316,531	\$	284,001	\$	894,514	\$	745,760		

<sup>(1)</sup> The North America geographic area consists of net sales substantially related to the United States and there is no individual foreign country to which more than 10% of the Company's net sales are attributed or that is otherwise deemed individually material.

Charges related to credit loss on accounts receivables from transactions with external customers were \$0.2 million and \$0.1 million for the thirteen and thirty-nine weeks ended May 28, 2022, respectively, and were \$0.6 million and \$0.7 million for the thirteen and thirty-nine weeks ended May 29, 2021, respectively. As of May 28, 2022 and August 28, 2021, the allowances for doubtful accounts related to these accounts receivable were \$1.3 million and \$1.1 million, respectively.

# 4. Goodwill and Intangibles

As of May 28, 2022 and August 28, 2021, *Goodwill* in the Condensed Consolidated Balance Sheets was \$543.1 million. There were no impairment charges related to goodwill during the thirteen and thirty-nine weeks ended May 28, 2022 or since the inception of the Company.

Intangible assets, net in the Condensed Consolidated Balance Sheets consists of the following:

			May 28, 2022						
(In thousands)	Useful life	(	Gross carrying amount		Accumulated amortization		Net carrying amount		
Intangible assets with indefinite life:									
Brands and trademarks	Indefinite life	\$	974,000	\$	_	\$	974,000		
Intangible assets with finite lives:									
Customer relationships	15 years		174,000		38,803		135,197		
Licensing agreements	13 years		22,000		8,102		13,898		
Proprietary recipes and formulas	7 years		7,000		4,881		2,119		
Software and website development costs	3 - 5 years		5,863		3,941		1,922		
		\$	1,182,863	\$	55,727	\$	1,127,136		
				A	ugust 28, 2021				
(In thousands)	Useful life	(	Gross carrying amount		Accumulated amortization		Net carrying amount		
Intangible assets with indefinite life:									
Brands and trademarks	Indefinite life	\$	974,000	\$	_	\$	974,000		
Intengible assets with finite lives:									

Intangible assets with finite lives:				
Customer relationships	15 years	174,000	30,103	143,897
Licensing agreements	13 years	22,000	6,664	15,336
Proprietary recipes and formulas	7 years	7,000	4,131	2,869
Software and website development costs	3 - 5 years	5,560	2,924	2,636
Intangible assets in progress	3 - 5 years	303		303
		\$ 1,182,863	\$ 43,822	\$ 1,139,041

Changes in *Intangible assets, net* during the thirty-nine weeks ended May 28, 2022 were primarily related to recurring amortization expense. Amortization expense related to intangible assets was \$4.0 million and \$3.8 million for the thirteen weeks ended May 28, 2022 and May 29, 2021, respectively, and \$11.9 million and \$11.6 million for the thirty-nine weeks ended May 28, 2022 and May 29, 2021, respectively. There were no impairment charges related to intangible assets during the thirty-nine weeks ended May 28, 2022 and May 29, 2021.

Estimated future amortization for each of the next five fiscal years and thereafter is as follows:

(In thousands)	Amortization		
Remainder of 2022	\$	3,935	
2023		15,602	
2024		14,917	
2025		13,517	
2026		13,517	
2027 and thereafter		91,648	
Total	\$	153,136	

# 5. Long-Term Debt and Line of Credit

On July 7, 2017, the Company entered into a credit agreement with Barclays Bank PLC and other parties (as amended to date, the "Credit Agreement"). The Credit Agreement at that time provided for (i) a term facility of \$200.0 million ("Term Facility") with a seven-year maturity and (ii) a revolving credit facility of up to \$75.0 million (the "Revolving Credit Facility") with a five-year maturity. Substantially concurrent with the consummation of the business combination between Conyers Park Acquisition Corp. and NCP-ATK Holdings, Inc. on July 7, 2017, the full \$200.0 million of the Term Facility (the "Term Loan") was drawn.

On November 7, 2019, the Company entered into a second amendment (the "Incremental Facility Amendment") to the Credit Agreement to increase the principal borrowed on the Term Facility by \$460.0 million. The Term Facility together with the incremental borrowing make up the Initial Term Loans (as defined in the Incremental Facility Amendment). The Incremental Facility Amendment was executed to partially finance the acquisition of Quest Nutrition, LLC on November 7, 2019. No amounts under the Term Facility were repaid as a result of the execution of the Incremental Facility Amendment.

Effective as of December 16, 2021, the Company entered into a third amendment (the "Extension Amendment") to the Credit Agreement. The Extension Amendment provided for an extension of the stated maturity date of the Revolving Commitments and Revolving Loans (each as defined in the Credit Agreement) from July 7, 2022 to the earlier of (i) 91 days prior to the maturity date of the Initial Term Loans on July 7, 2024 and (ii) December 16, 2026.

On January 21, 2022, the Company entered into a repricing amendment (the "2022 Repricing Amendment") to the Credit Agreement. The 2022 Repricing Amendment, among other things, (i) reduced the interest rate per annum applicable to the Initial Term Loans outstanding under the Credit Agreement immediately prior to the effective date of the 2022 Repricing Amendment, (ii) reset the prepayment premium for the existing Initial Term Loans to apply to Repricing Transactions (as defined in the Credit Agreement) that occur within six months after the effective date of the 2022 Repricing Amendment, and (iii) implemented the Secured Overnight Financing Rate ("SOFR") and related replacement provisions for the London Interbank Offered Rate ("LIBOR").

Effective as of the 2022 Repricing Amendment dated January 21, 2022, the interest rate per annum is based on either:

- i. A base rate equaling the higher of (a) the "prime rate," (b) the federal funds effective rate plus 0.50%, or (c) the Adjusted Term SOFR Rate (as defined in the Credit Agreement) applicable for an interest period of one month plus 1.00% plus (x) 2.25% margin for the Term Loan or (y) 2.00% margin for the Revolving Credit Facility; or
- ii. SOFR plus a credit spread adjustment equal to 0.10% for one-month SOFR, 0.15% for up to three-month SOFR and 0.25% for up to six-month SOFR, subject to a floor of 0.50%, plus (x) 3.25% margin for the Term Loan or (y) 3.00% margin for the Revolving Credit Facility.

The Simply Good Foods Company is not a borrower under the Credit Agreement and has not provided a guarantee of the Credit Agreement. Simply Good Foods USA, Inc., is the administrative borrower and certain other subsidiary holding companies are co-borrowers under the Credit Agreement. Each of the Company's domestic subsidiaries that is not a named borrower under the Credit Agreement has provided a guarantee on a secured basis. As security for the payment or performance of the debt under the Credit Agreement, the borrowers and the guarantors have pledged certain equity interests in their respective subsidiaries and granted the lenders a security interest in substantially all of their domestic assets. All guarantors other than Quest Nutrition, LLC are holding companies with no assets other than their investments in their respective subsidiaries.

The Credit Agreement contains certain financial and other covenants that limit the Company's ability to, among other things, incur and/or undertake asset sales and other dispositions, liens, indebtedness, certain acquisitions and investments, consolidations, mergers, reorganizations and other fundamental changes, payment of dividends and other distributions to equity and warrant holders, and prepayments of material subordinated debt, in each case, subject to customary exceptions materially consistent with credit facilities of such type and size. The Revolving Credit Facility has a maximum total net leverage ratio equal to or less than 6.00:1.00 contingent on credit extensions in excess of 30% of the total amount of commitments available under the Revolving Credit Facility. Any failure to comply with the restrictions of the credit facilities may result in an event of default. The Company was in compliance with all financial covenants as of May 28, 2022 and August 28, 2021, respectively.



Long-term debt consists of the following:

(In thousands)	Ma	May 28, 2022		gust 28, 2021
Term Facility (effective rate of 4.7% at May 28, 2022)	\$	406,500	\$	456,500
Finance lease liabilities (effective rate of 5.6% at May 28, 2022)		479		690
Less: Deferred financing fees		4,107		5,636
Total debt		402,872		451,554
Less: Current finance lease liabilities		278		285
Long-term debt, net of deferred financing fees	\$	402,594	\$	451,269

The Company is not required to make principal payments on the Term Facility over the twelve months following the period ended May 28, 2022. The outstanding balance of the Term Facility is due upon its maturity in July 2024.

As of May 28, 2022, the Company had letters of credit in the amount of \$3.5 million outstanding. These letters of credit offset against the \$75.0 million availability of the Revolving Credit Facility and exist to support three of the Company's leased buildings and insurance programs relating to workers' compensation. No amounts were drawn against these letters of credit at May 28, 2022.

The Company utilizes market approaches to estimate the fair value of certain outstanding borrowings by discounting anticipated future cash flows derived from the contractual terms of the obligations and observable market interest and foreign exchange rates. The Company carries debt at historical cost and discloses fair value. As of May 28, 2022 and August 28, 2021, the book value of the Company's debt approximated fair value. The estimated fair value of the Term Loan is valued based on observable inputs and classified as Level 2 in the fair value hierarchy.

## 6. Fair Value of Financial Instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measurements, a three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is used:

Level 1 - Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2 – Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Valuations based on unobservable inputs reflecting the Company's own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

# Level 3 Measurements

As of August 28, 2021, the Company had outstanding liability-classified Private Warrants that allowed holders to purchase 6,700,000 shares of the Company's common stock. Such Private Warrants were held by Conyers Park Sponsor, LLC ("Conyers Park"), a related party. On January 7, 2022, Conyers Park elected to exercise the Private Warrants on a cashless basis, resulting in a net issuance of 4,830,761 shares of the Company's common stock. As a result of Conyers Park's election to exercise the Private Warrants, there were no outstanding liability-classified Private Warrants as of May 28, 2022. Refer to Note 10, Stockholders' Equity, for additional details regarding the cashless exercise of the Private Warrants.

The Company utilized the Black-Scholes model to estimate the fair value of the Private Warrants at each reporting date. The application of the Black-Scholes model utilizes significant assumptions, including volatility. Significant judgment is required in determining the expected volatility, historically the key assumption, of the Private Warrants. In order to determine the most accurate measure of this volatility, the Company measured expected volatility based on several inputs, including considering a peer group of publicly traded companies, the Company's implied volatility based on traded options, the implied volatility of comparable warrants, and the implied volatility of any outstanding public warrants during the periods they were outstanding. As a result of the unobservable inputs that were used to determine the expected volatility of the Private Warrants, the fair value measurement of these warrants reflects a Level 3 measurement within the fair value measurement hierarchy.

There were no Private Warrants outstanding as of May 28, 2022. As of August 28, 2021, the Company had 6,700,000 Private Warrants outstanding with a fair value price per Private Warrant of \$23.86, resulting in a \$159.8 million total warrant liability. The table below summarizes the inputs used to calculate the fair value of the warrant liability at August 28,2021:

	Augus	t 28, 2021
Exercise price	\$	11.50
Stock price	\$	35.35
Dividend yield		— %
Expected term (in years)		0.86
Risk-free interest rate		0.06 %
Expected volatility		21.70 %
Per share value of warrants	\$	23.86

The periodic remeasurement of the warrant liability has been reflected in *Loss in fair value change of warrant liability* within the Condensed Consolidated Statements of Operations and Comprehensive Income. The adjustments for the thirty-nine weeks ended May 28, 2022 resulted in a loss of \$30.1 million, and the adjustments for the thirty-nine weeks ended May 29, 2021 were losses of \$35.8 million and \$60.7 million, respectively.

#### 7. Income Taxes

The tax expense and the effective tax rate resulting from operations were as follows:

	Thirty-Nine Weeks Ended						
(In thousands)	May 28, 2022		May 29, 2021				
Income before income taxes	\$	113,173	\$	53,729			
Income tax expense	\$	34,726	\$	31,095			
Effective tax rate		30.7 %		57.9 %			

The effective tax rate for the thirty-nine weeks ended May 28, 2022 was 27.2% less than the effective tax rate for the thirty-nine weeks ended May 29, 2021, which was primarily driven by the non-cash change in the fair value of the warrant liability and other permanent differences.

#### 8. Leases

The components of lease expense were as follows:

		Thirteen Weeks Ended		Thirty-Nine			Weeks Ended	
(In thousands)	Statements of Operations Caption		May 28, 2022	May 29, 2021		May 28, 2022		May 29, 2021
Operating lease cost:								
Lease cost	Cost of goods sold and General and administrative	\$	2,278	\$ 1,486	\$	6,806	\$	4,480
Variable lease cost <sup>(1)</sup>	Cost of goods sold and General and administrative		787	470		2,300		1,246
Total operating lease cost			3,065	 1,956		9,106		5,726
Finance lease cost:								
Amortization of right-of- use assets	Cost of goods sold		69	69		205		205
Interest on lease liabilities	Interest expense		7	10		24		35
Total finance lease cost			76	79		229		240
Total lease cost		\$	3,141	\$ 2,035	\$	9,335	\$	5,966

<sup>(1)</sup> Variable lease cost primarily consists of common area maintenance, such as cleaning and repairs.

In conjunction with the Company's restructuring activities as discussed in Note 13, Restructuring and Related Charges, the Company recorded an immaterial gain on lease termination related to its lease in the Netherlands in the thirty-nine weeks ended May 28, 2022 and a \$0.5 million impairment charge, net of a gain on lease termination, related to its leases in Toronto, Ontario and the Netherlands in the thirty-nine weeks ended May 29, 2021. The effect of these restructuring activities has been included within *General and administrative* on the Condensed Consolidated Statements of Operations and Comprehensive Income. Refer to Note 13, Restructuring and Related Charges, for additional information regarding restructuring activities.

The right-of-use assets and corresponding liabilities related to both operating and finance leases are as follows:

(In thousands)	Balance Sheets Caption	Ma	ay 28, 2022	Au	gust 28, 2021
Assets					
Operating lease right-of-use assets	Other long-term assets	\$	48,134	\$	46,197
Finance lease right-of-use assets	Property and equipment, net		435		640
Total lease assets		\$	48,569	\$	46,837
Liabilities					
Current:					
Operating lease liabilities	Accrued expenses and other current liabilities	\$	5,721	\$	3,788
Finance lease liabilities	Current maturities of long-term debt		278		285
Long-term:					
Operating lease liabilities	Other long-term liabilities		46,219		44,892
Finance lease liabilities	Long-term debt, less current maturities		201		405
Total lease liabilities		\$	52,419	\$	49,370

Future maturities of lease liabilities as of May 28, 2022 were as follows:

(In thousands)	Operating Leases	Finance Leases
Fiscal year ending:		
Remainder of 2022	\$ 1,807	\$ 78
2023	8,487	278
2024	9,425	145
2025	8,681	_
2026	6,881	_
Thereafter	26,845	
Total lease payments	62,126	501
Less: Interest	(10,186)	(22)
Present value of lease liabilities	\$ 51,940	\$ 479

The weighted-average remaining lease terms and weighted-average discount rates for operating and finance leases were as follows:

	May 28, 2022	August 28, 2021
Weighted-average remaining lease term (in years)		
Operating leases	7.46	8.38
Finance leases	1.73	2.44
Weighted-average discount rate		
Operating leases	4.7 %	4.9 %
Finance leases	5.6 %	5.6 %

Supplemental and other information related to leases was as follows:

	Thirty-Nine	rty-Nine Weeks Ended				
(In thousands)		May 28, 2022		May 29, 2021		
Cash paid for amounts included in the measurement of lease liabilities						
Operating cash flows from operating leases	\$	7,155	\$	5,619		
Operating cash flows from finance leases	\$	472	\$	34		
Financing cash flows from finance leases	\$	235	\$	235		

#### 9. Commitments and Contingencies

#### Litigation

The Company is a party to certain litigation and claims that are considered normal to the operations of the business. From time to time, the Company has been and may again become involved in legal proceedings arising in the ordinary course of business. The Company is not presently a party to any litigation that it believes to be material, and the Company is not aware of any pending or threatened litigation against it that its management believes could have a material adverse effect on its business, operating results, financial condition or cash flows.

#### Other

The Company has entered into endorsement contracts with certain celebrity figures and social media influencers to promote and endorse the Atkins and Quest brands and product lines. These contracts contain endorsement fees, which are expensed ratably over the life of the contract, and performance fees, that are recognized at the time of achievement. Based on the terms of the contracts in place and achievement of performance conditions as of May 28, 2022, the Company will be required to make payments of \$0.7 million over the next year.

#### 10. Stockholders' Equity

#### Warrants to Purchase Common Stock

As of August 28, 2021, the Company had outstanding liability-classified Private Warrants that allowed holders to purchase 6,700,000 shares of the Company's common stock. Such Private Warrants were held by Conyers Park, a related party. Each whole warrant entitled the holder to purchase one share of the Company's common stock at a price of \$11.50 per share. On January 7, 2022, Conyers Park elected to exercise the Private Warrants on a cashless basis, resulting in a net issuance of 4,830,761 shares of the Company's common stock. As a result of the cashless exercise on January 7, 2022, there were no outstanding liability-classified Private Warrants as of May 28, 2022.

As discussed in Note 6, Fair Value of Financial Instruments, the liability-classified warrants were remeasured on a recurring basis, primarily based on observable market data while the related theoretical private warrant volatility assumption within the Black-Scholes model represents a Level 3 measurement within the fair value measurement hierarchy. The periodic fair value remeasurements of the warrant liability, including the cashless exercise and the settlement of the warrant liability, have been reflected in *Loss in fair value change of warrant liability* within the Condensed Consolidated Statements of Operations and Comprehensive Income.

# Stock Repurchase Program

The Company adopted a \$50.0 million stock repurchase program on November 13, 2018. On April 13, 2022, the Company announced that its Board of Directors had approved the addition of \$50.0 million to its stock repurchase program, resulting in authorized stock repurchases of up to an aggregate of \$100.0 million. Under the stock repurchase program, the Company may repurchase shares from time to time in the open market or in privately negotiated transactions. The stock repurchase program does not obligate the Company to acquire any specific number of shares or acquire shares over any specific period of time. The stock repurchase program may be suspended or discontinued at any time by the Company and does not have an expiration date.

During the thirteen weeks ended May 28, 2022, the Company repurchased 218,221 shares of common stock at an average share price of \$37.16 per share. During the thirty-nine weeks ended May 28, 2022, the Company repurchased 789,742 shares of common stock at an average share price of \$36.09 per share. The Company did not repurchase any shares of common stock during the thirty-nine weeks ended May 29, 2021. As of May 28, 2022, approximately \$69.3 million remained available under the stock repurchase program.



# Accumulated Other Comprehensive Loss

During the thirty-nine weeks ended May 28, 2022, the Company recognized a foreign currency translation gain of \$1.1 million related to the liquidation of a foreign subsidiary. The gain is reflected as a component of *Other income (expense)* in *Gain (loss) on foreign currency transactions* within the Condensed Consolidated Statements of Operations and Comprehensive Income.

## 11. Earnings Per Share

Basic earnings or loss per share is based on the weighted average number of common shares issued and outstanding. In computing diluted earnings per share, basic earnings per share is adjusted for the assumed issuance of all potentially dilutive securities, including the Company's employee stock options, non-vested stock units, and Private Warrants for the periods during which they were outstanding. During periods when the effect of the outstanding Private Warrants was dilutive, the Company assumed share settlement of the instruments as of the beginning of the reporting period and adjusted the numerator to remove the change in fair value of the warrant liability and adjusted the denominator to include the dilutive shares, calculated using the treasury stock method. During periods when the effect of the outstanding Private Warrants was anti-dilutive, the share settlement is excluded.

In periods in which the Company has a net loss, diluted loss per share is based on the weighted average number of common shares issued and outstanding as the effect of including common stock equivalents outstanding would be anti-dilutive.

The following tables reconcile the numerators and denominators used in the computations of both basic and diluted earnings per share:

	Thirteen Weeks Ended		Thirty-Nine W			ks Ended	
(In thousands, except per share data)		May 28, 2022	 May 29, 2021		May 28, 2022		May 29, 2021
Basic earnings per share computation:							
Numerator:							
Net income available to common stockholders	\$	38,834	\$ 5,895	\$	78,447	\$	22,634
Denominator:							
Weighted average common shares outstanding - basic		100,426,227	95,767,629		98,294,114		95,730,581
Basic earnings per share from net income	\$	0.39	\$ 0.06	\$	0.80	\$	0.24
Diluted earnings per share computation:							
Numerator:							
Net income available for common stockholders	\$	38,834	\$ 5,895	\$	78,447	\$	22,634
Numerator for diluted earnings per share	\$	38,834	\$ 5,895	\$	78,447	\$	22,634
Denominator:							
Weighted average common shares outstanding - basic		100,426,227	95,767,629		98,294,114		95,730,581
Employee stock options		1,604,847	1,465,477		1,633,278		1,191,593
Non-vested stock units		206,383	356,550		262,676		275,006
Weighted average common shares - diluted		102,237,457	97,589,656		100,190,068		97,197,180
Diluted earnings per share from net income	\$	0.38	\$ 0.06	\$	0.78	\$	0.23

Diluted earnings per share calculations for the thirty-nine weeks ended May 28, 2022 excluded 1.0 million shares, issuable upon exercise of Private Warrants, that would have been anti-dilutive. The diluted earnings per share calculations for the thirteen and thirty-nine weeks ended May 29, 2021 excluded 4.3 million shares and 3.9 million shares, issuable upon exercise of Private Warrants, respectively, that would have been anti-dilutive.

Diluted earnings per share calculations for the thirteen and thirty-nine weeks ended May 28, 2022 excluded 0.3 million shares of common stock issuable upon exercise of stock options, respectively, that would have been anti-dilutive. Diluted earnings per share calculations for the thirteen and thirty-nine weeks ended May 29, 2021 excluded an immaterial number of shares and 0.2 million shares of common stock issuable upon exercise of stock options, respectively, that would have been anti-dilutive.

Diluted earnings per share calculations for the thirteen and thirty-nine weeks ended May 28, 2022 and May 29, 2021 excluded an immaterial number of non-vested stock units that would have been anti-dilutive.

# 12. Omnibus Incentive Plan

Stock-based compensation includes stock options, restricted stock units, performance stock unit awards and stock appreciation rights, which are awarded to employees, directors, and consultants of the Company. Stock-based compensation expense is recognized on a straight-line basis over the requisite service period of the award based on their grant date fair value. Stock-based compensation expense is included within *General and administrative* expense, which is the same financial statement caption where the recipient's other compensation is reported.

The Company recorded stock-based compensation expense of \$3.0 million and \$2.2 million in the thirteen weeks ended May 28, 2022 and May 29, 2021, respectively, and \$8.7 million and \$5.8 million in the thirty-nine weeks ended May 28, 2022 and May 29, 2021, respectively.

#### Stock Options

The following table summarizes stock option activity for the thirty-nine weeks ended May 28, 2022:

	Shares underlying options	eighted average exercise price	Weighted average remaining contractual life (years)
Outstanding as of August 28, 2021	2,993,163	\$ 16.31	
Granted	138,479	40.88	
Exercised	(352,791)	12.31	
Forfeited	(2,300)	19.89	
Outstanding as of May 28, 2022	2,776,551	\$ 18.04	6.35
Vested and expected to vest as of May 28, 2022	2,776,551	\$ 18.04	6.35
Exercisable as of May 28, 2022	2,164,158	\$ 14.44	5.66

As of May 28, 2022, the Company had \$5.0 million of total unrecognized compensation cost related to stock options that will be recognized over a weighted average period of 1.8 years. During the thirty-nine weeks ended May 28, 2022 and May 29, 2021, the Company received \$4.3 million and \$0.7 million in cash from stock option exercises, respectively.

#### **Restricted Stock Units**

The following table summarizes restricted stock unit activity for the thirty-nine weeks ended May 28, 2022:

	Units	thted average date fair value
Non-vested as of August 28, 2021	496,334	\$ 24.56
Granted	171,795	39.97
Vested	(169,145)	23.16
Forfeited	(22,818)	26.51
Non-vested as of May 28, 2022	476,166	\$ 30.55

As of May 28, 2022, the Company had \$10.3 million of total unrecognized compensation cost related to restricted stock units that will be recognized over a weighted average period of 1.7 years.

#### **Performance Stock Units**

During the thirty-nine weeks ended May 28, 2022, the Board of Directors granted performance stock units under the Company's equity compensation plan. Performance stock units vest in a range between 0% and 200% based upon certain performance criteria in a three-year period. Performance stock units were valued using a Monte Carlo simulation.

The following table summarizes performance stock unit activity for the thirty-nine weeks ended May 28, 2022:

	Units	Weighted average grant-date fair value
Non-vested as of August 28, 2021	380,097	\$ 19.31
Granted	50,212	63.42
Vested	(166,688)	11.93
Forfeited	(8,083)	18.82
Non-vested as of May 28, 2022	255,538	\$ 32.80

As of May 28, 2022, the Company had \$4.3 million of total unrecognized compensation cost related to performance stock units that will be recognized over a weighted average period of 1.3 years.

#### Stock Appreciation Rights

Stock appreciation rights ("SARs") permit the holder to participate in the appreciation of the Company's common stock price and are awarded to nonemployee, consultants of the Company. The Company's SARs settle in shares of its common stock once the applicable vesting criteria has been met. SARs cliff vest three years from the date of grant and must be exercised within ten years.

The following table summarizes SARs activity for the thirty-nine weeks ended May 28, 2022:

	Shares underlying SARs	v	Weighted average exercise price	Weighted average remaining contractual life (years)
Outstanding as of August 28, 2021	150,000	\$	24.20	
Granted	—		—	
Exercised	_			
Forfeited			—	
Outstanding as of May 28, 2022	150,000	\$	24.20	7.43
Vested and expected to vest as of May 28, 2022	150,000	\$	24.20	7.43
Exercisable as of May 28, 2022	—	\$	—	0.00

As of May 28, 2022, the Company had \$0.1 million of total unrecognized compensation cost related to its SARs that will be recognized over a weighted average period of 0.4 years.

### 13. Restructuring and Related Charges

In May 2020, the Company announced certain restructuring activities in conjunction with the implementation of the Company's future-state organization design, which created a fully integrated organization with its completed acquisition of Quest Nutrition, LLC on November 7, 2019. The new organization design became effective on August 31, 2020. These restructuring plans primarily included workforce reductions, changes in management structure, and the relocation of business activities from one location to another.

The Company substantially completed its restructuring activities during the third quarter of fiscal 2022. Since the announcement of the restructuring activities in May 2020, the Company incurred aggregate restructuring and restructuring-related costs of \$9.9 million.

The one-time termination benefits and employee severance costs incurred in relation to these restructuring activities were accounted for in accordance with ASC Topic 420, Exit or Disposal Cost Obligations, and ASC Topic 712, Compensation - Nonretirement Postemployment Benefits, respectively. The Company recognized a liability and the related expense for these restructuring costs when the liability was incurred and could be measured. Restructuring accruals were based upon management estimates at the time and could change depending upon changes in facts and circumstances subsequent to the date the original liability was recorded. The effect of these restructuring activities was included within *General and administrative* on the Condensed Consolidated Statements of Operations and Comprehensive Income

Changes to the restructuring liability during the thirty-nine weeks ended May 28, 2022 were as follows:

(In thousands)	Termination b and severa		Other	Restructuring	liability
Balance as of August 28, 2021	\$	851	\$ _	\$	851
Charges		52	76		128
Cash payments		(903)	 (76)		(979)
Balance as of May 28, 2022	\$	_	\$ 	\$	_

The Company's total restructuring and restructuring-related costs incurred in the thirty-nine weeks ended May 28, 2022 were \$0.1 million, which included an immaterial gain on lease termination related to its lease in the Netherlands in addition to the restructuring costs shown above. Because the Company substantially completed its restructuring activities during the third quarter of fiscal 2022, no such restructuring or restructuring-related costs were incurred in the thirteen weeks ended May 28, 2022. In the thirteen and thirty-nine weeks ended May 29, 2021, the Company incurred a total of \$0.2 million and \$4.0 million in restructuring and restructuring-related costs, respectively.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q (this "Report") contains forward-looking statements. When used anywhere in this Report, the words "expect," "believe," "anticipate," "estimate," "intend," "plan" and similar expressions are intended to identify forward-looking statements. These statements relate to future events or our future financial or operational performance and involve known and unknown risks, uncertainties and other factors that could cause our actual results, levels of activity, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. These statements include, but are not limited to, the effect of the COVID-19 pandemic on our business, financial condition and results of operations, our expectations regarding our supply chain, including but not limited to, raw materials and logistics costs, the effect of price increases, and the unforeseen business disruptions or other effects due to current global geopolitical tensions, including relating to Ukraine. We disclaim any undertaking to publicly update or revise any forward-looking statement is based, except as required by applicable law. These statements reflect our current views with respect to future events and are based on assumptions subject to risks and uncertainties. Such risks and uncertainties include those related to our ability to sell our products.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and related notes included in our Annual Report on Form 10-K for the fiscal year ended August 28, 2021 ("Annual Report") and our unaudited condensed consolidated financial statements and the related notes appearing elsewhere in this Report. In addition to historical information, the following discussion contains forward-looking statements, including, but not limited to, statements regarding the Company's expectation for future performance, liquidity and capital resources that involve risks, uncertainties and assumptions that could cause actual results to differ materially from the Company's expectations. The Company's actual results may differ materially from those contained in or implied by any forward-looking statements. Factors that could cause such differences include those identified in Item 1A. "Risk Factors" of our Annual Report. The Company assumes no obligation to update any of these forward-looking statements.

Unless the context requires otherwise in this Report, the terms "we," "us," "our," the "Company" and "Simply Good Foods" refer to The Simply Good Foods Company and its subsidiaries.

#### Overview

The Simply Good Foods Company is a consumer packaged food and beverage company that aims to lead the nutritious snacking movement with trusted brands that offer a variety of convenient, innovative, great-tasting, better-for-you snacks and meal replacements. The product portfolio we develop, market and sell consists primarily of protein bars, ready-to-drink ("RTD") shakes, sweet and salty snacks and confectionery products marketed under the Atkins®, Atkins Endulge®, and Quest® brand names. We believe Simply Good Foods is poised to expand its wellness platform through innovation and organic growth along with acquisition opportunities in the nutritional snacking space.

Our nutritious snacking platform consists of brands that specialize in providing products for consumers that follow certain nutritional philosophies and health-and-wellness trends: Atkins® for those following a low-carb lifestyle and Quest® for consumers seeking a variety of protein-rich foods and beverages that also limit sugars and simple carbs. We distribute our products in major retail channels, primarily in North America, including grocery, club, and mass merchandise, as well as through e-commerce, convenience, specialty, and other channels. Our portfolio of nutritious snacking brands gives us a strong platform with which to introduce new products, expand distribution, and attract new consumers to our products.

#### **Business Trends**

For the thirty-nine weeks ended May 28, 2022, our business has continued to improve from the end of fiscal year 2021, driven in part by the increasing normalization of consumer mobility and shopper traffic patterns in brick-and-mortar retailers versus prior periods that were pressured by COVID-19 mitigation strategies, including movement restrictions and closures of or reduced access to customer establishments. We expect our business performance during fiscal year 2022 will continue to be affected by the dynamic macroeconomic environment in the United States and elsewhere, elevated levels of supply chain cost inflation, and the level of consumer mobility, which includes the rate at which consumers return to working outside the home.

Overall consumer spending particularly in the United States economy continues to recover from the effects of the COVID-19 pandemic, which has resulted in well documented industry-wide supply chain disruptions across the United States and globally. As a result, during the thirteen and thirty-nine weeks ended May 28, 2022, we experienced corresponding unfavorable effects of higher raw material costs, higher freight and logistics costs, and supply chain challenges, including supply chain disruptions resulting from labor shortages as well as disruptions in ingredients. We expect to continue to see these cost pressures and supply chain challenges for the remainder of fiscal year 2022 and into fiscal year 2023. We have also continued to see contract manufacturer and logistics challenges, largely related to availability of labor, which we believe along with the above mentioned ingredients shortages have contributed to lower



retail and e-commerce sales of our products due to out-of-stock situations, delayed recognition of sales and higher than historical inventory levels. We could experience additional lost sale opportunities at our retail and e-commerce customers if our products are not available for purchase because of continued or expanded disruptions in our supply chain relating to an inability to obtain ingredients or packaging, labor challenges at our logistics providers or our contract manufacturers, or if our customers experience delays in stocking our products.

We have actively engaged with our retail customers, contract manufacturers, and logistics and transportation providers, to meet demand for our products and to remain informed of any challenges within our business operations. We have also instituted a price increase effective in September 2021, the first month of our fiscal year 2022, and in April 2022 management announced our plans to institute an additional price increase effective late in our fiscal fourth quarter of 2022. Management believes these price increases and additional cost savings initiatives will enable us to continue to invest in projects that drive growth.

The improvement in consumer mobility and shopper traffic patterns experienced this fiscal year has been variable, and there continues to be uncertainty related to the sustainability and longevity of these trends. The ultimate effect COVID-19, supply chain challenges, cost pressures discussed above, and the overall effects of the current high inflation environment on consumer purchasing patterns could have on our business continues to be not fully known. Additionally, management is continuing to monitor the conflict in Ukraine, especially regarding the availability and cost of raw materials that are produced in this region. Management is also monitoring for signs of any expansion of economic or supply chain disruptions or broader supply chain inflationary costs resulting either directly or indirectly from the crisis. Factors contributing to the uncertainty described above, among other things, include (i) continued supply chain disruptions, including disruptions resulting from labor shortages and other cost pressures, (ii) changes to customer operations, (iii) a reversal in improving consumer purchasing and consumption behavior, and (iv) unforeseen business disruptions or other effects due to current global geopolitical tensions, including relating directly or indirectly to the Ukraine crisis.

Based on information available to us as of the date of this Report, we believe we will be able to deliver products at acceptable levels to fulfill customer orders on a timely basis; therefore, we expect our products will continue to be available for purchase to meet consumer meal replacement and snacking needs for the foreseeable future. We continue to monitor customer and consumer demand along with our supply chain and logistics capabilities and intend to adapt our plans as needed to continue to drive our business and meet our obligations.

#### **Restructuring and Related Charges**

In May 2020, we announced certain restructuring activities in conjunction with the implementation of our future-state organization design, which created a fully integrated organization with our completed acquisition of Quest Nutrition, LLC on November 7, 2019. The new organization design became effective on August 31, 2020. These restructuring plans primarily included workforce reductions, changes in management structure, and the relocation of business activities from one location to another.

We substantially completed our restructuring activities during the third quarter of fiscal 2022. Since the announcement of the restructuring activities in May 2020, we incurred aggregate restructuring and restructuring-related costs of \$9.9 million. As of May 28, 2022, there was no outstanding restructuring liability.

Total restructuring and restructuring-related costs incurred in the thirty-nine weeks ended May 28, 2022 were \$0.1 million. Because we substantially completed our restructuring activities during the third quarter of fiscal 2022, no such restructuring or restructuring-related costs were incurred in the thirteen weeks ended May 28, 2022. In the thirteen and thirty-nine weeks ended May 29, 2021, we incurred a total of \$0.2 million and \$4.0 million in restructuring and restructuring-related costs, respectively. The effect of these restructuring activities has been included within *General and administrative* on the Condensed Consolidated Statements of Operations and Comprehensive Income. Refer to Note 13, Restructuring and Related Charges, of our Notes to Unaudited Condensed Consolidated Financial Statements in this Report for additional information regarding restructuring activities.

#### SimplyProtein Sale

Effective September 24, 2020, we sold the assets exclusively related to our SimplyProtein® brand of products for approximately \$8.8 million of consideration, including cash of \$5.8 million and a note receivable for \$3.0 million, to a newly formed entity led by the Company's former Canadian-based management team who had been responsible for this brand prior to the sale transaction (the "SimplyProtein Sale"). In addition to purchasing these assets, the buyer assumed certain liabilities related to the SimplyProtein® brand's business. There was no gain or loss recognized as a result of the SimplyProtein Sale. The transaction has enabled our management to focus its full time and resources on our core Atkins® and Quest® branded businesses and other strategic initiatives.

#### **Key Financial Definitions**

Net sales. Net sales consist primarily of product sales less the cost of promotional activities, slotting fees and other sales credits and adjustments, including product returns.

**Cost of goods sold.** Cost of goods sold consists primarily of the costs we pay to our contract manufacturing partners to produce the products sold. These costs include the purchase of raw ingredients, packaging, shipping and handling, warehousing, depreciation of warehouse equipment, and a tolling charge for the contract manufacturer. Cost of goods sold includes products provided at no charge as part of promotions and the non-food materials provided with customer orders.

**Operating expenses.** Operating expenses consist primarily of selling and marketing, general and administrative, and depreciation and amortization expense. The following is a brief description of the components of operating expenses:

- Selling and marketing. Selling and marketing expenses comprise broker commissions, customer marketing, media and other marketing costs.
- General and administrative. General and administrative expenses comprise expenses associated with corporate and administrative functions that
  support our business, including employee compensation, stock-based compensation, professional services, integration costs, restructuring costs,
  insurance and other general corporate expenses.
- Depreciation and amortization. Depreciation and amortization costs consist of costs associated with the depreciation of fixed assets and capitalized leasehold improvements and amortization of intangible assets.

#### **Results of Operations**

During the thirteen weeks ended May 28, 2022, our net sales increased \$32.5 million, or 11.5%, and our gross profit decreased \$2.4 million, or 1.9%, compared to the thirteen weeks ended May 29, 2021. Net sales for the thirteen weeks ended May 28, 2022 were positively affected by the price increase effective in September 2021, the first month of our fiscal year 2022, and both the Atkins® and Quest® brands experienced sales and earnings growth driven by increased retail and e-commerce sales volume. Additionally, in April 2022 management announced our plans to institute a price increase effective late in our fiscal fourth quarter of 2022. However, unfavorable effects of higher raw material costs, higher freight and logistics costs, and supply chain challenges in the thirteen weeks ended May 28, 2022 resulted in decreased gross profit and gross profit margin as compared to the thirteen weeks ended May 29, 2021. As previously discussed above in "Business Trends," we expect to continue to see such cost pressures and supply chain challenges for the remainder of fiscal year 2022 as compared to fiscal year 2021.

In assessing the performance of our business, we consider a number of key performance indicators used by management and typically used by our competitors, including the non-GAAP measures EBITDA and Adjusted EBITDA. Because not all companies use identical calculations, the presentation of EBITDA and Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. See "Reconciliation of EBITDA and Adjusted EBITDA to net income for each applicable period.



## Comparison of Unaudited Results for the Thirteen Weeks Ended May 28, 2022 and the Thirteen Weeks Ended May 29, 2021

The following unaudited table presents, for the periods indicated, selected information from our Condensed Consolidated Statements of Operations and Comprehensive Income, including information presented as a percentage of net sales:

	Thi	rteen Weeks Ended		Thirteen Weeks Ended	
(In thousands)	Ma	ay 28, 2022	% of Net Sales	May 29, 2021	% of Net Sales
Net sales	\$	316,531	100.0 %	\$ 284,001	100.0 %
Cost of goods sold		197,883	62.5 %	162,998	57.4 %
Gross profit		118,648	37.5 %	 121,003	42.6 %
Operating expenses:					
Selling and marketing		32,334	10.2 %	30,826	10.9 %
General and administrative		26,721	8.4 %	25,668	9.0 %
Depreciation and amortization		4,317	1.4 %	4,187	1.5 %
Total operating expenses		63,372	20.0 %	 60,681	21.4 %
Income from operations		55,276	17.5 %	60,322	21.2 %
Other income (expense):					
Interest income		—	%	1	— %
Interest expense		(4,881)	(1.5)%	(7,985)	(2.8)%
Loss in fair value change of warrant liability		_	%	(35,833)	(12.6)%
Gain on legal settlement		_	%	5,000	1.8 %
Gain (loss) on foreign currency transactions		76	%	(272)	(0.1)%
Other income		17	%	70	%
Total other expense		(4,788)	(1.5)%	 (39,019)	(13.7)%
Income before income taxes		50,488	16.0 %	21,303	7.5 %
Income tax expense		11,654	3.7 %	15,408	5.4 %
Net income	\$	38,834	12.3 %	\$ 5,895	2.1 %
Other financial data:					
Adjusted EBITDA <sup>(1)</sup>	\$	63,291	20.0 %	\$ 67,459	23.8 %

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial metric. See "Reconciliation of EBITDA and Adjusted EBITDA" below for a reconciliation of net income to EBITDA and Adjusted EBITDA for each applicable period.

*Net sales*. Net sales of \$316.5 million represented an increase of \$32.5 million, or 11.5%, for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021. The increase in net sales was attributable to our price increase effective in September 2021, the first month of our fiscal year 2022, and retail sales and e-commerce sales volume growth for both the Atkins® and Quest® brands, which increased our North America net sales by 12.9% in the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021. The increase in net sales was partially offset by a 25.1% decline in our international business due to the European exit. The European exit represented a 1.2% headwind to total net sales growth.

*Cost of goods sold*. Cost of goods sold increased \$34.9 million, or 21.4%, for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021. The cost of goods sold increase was driven by higher raw material, freight, and logistics costs and supply chain challenges for the thirteen weeks ended May 28, 2022 as well as sales volume growth for both the Atkins® and Quest® brands, as discussed above. As previously discussed above in "Business Trends," we continue to expect to have cost pressures and supply chain challenges for the remainder of fiscal year 2022 and into fiscal year 2023.

*Gross profit.* Gross profit decreased \$2.4 million, or 1.9%, for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021. Additionally, gross profit of \$118.6 million, or 37.5% of net sales, for the thirteen weeks ended May 28, 2022 decreased 510 basis points from 42.6% of net sales for the thirteen weeks ended May 29, 2021. The decreases in gross profit and gross profit margin were primarily driven by the unfavorable effects of higher raw material, freight, and logistics costs and supply chain challenges in the thirteen weeks ended May 28, 2022 as previously discussed. These decreases were partially offset by the favorable effects of the price increase which became effective in September 2021.

*Operating expenses*. Operating expenses increased \$2.7 million, or 4.4%, for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021 due to the following:

- Selling and marketing. Selling and marketing expenses increased \$1.5 million, or 4.9%, for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021, primarily related to additional brand building initiatives for both Atkins® and Quest®.
- General and administrative. General and administrative expenses increased \$1.1 million, or 4.1%, for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021. The increase in general and administrative expenses was primarily attributable to an \$0.8 million increase in stock-based compensation and increased corporate expenses, which was partially offset by reductions in costs related to business integration activities of \$0.1 million and restructuring charges of \$0.2 million in the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021.
- Depreciation and amortization. Depreciation and amortization expenses remained approximately flat at \$4.3 million for the thirteen weeks ended May 28, 2022 and \$4.2 million for the May 29, 2021.

*Interest expense*. Interest expense decreased \$3.1 million for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021, primarily due to principal payments reducing the outstanding balance of the Term Facility (as defined below) to \$406.5 million as of May 28, 2022 from \$506.5 million as of May 29, 2021. Additionally, interest expense related to the amortization of deferred financing costs and debt discount decreased \$0.6 million for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021.

*Loss in fair value change of warrant liability.* During thirteen weeks ended May 29, 2021, we recorded a non-cash loss of \$35.8 million related to changes in valuation of our liability-classified warrants issued through a private placement ("Private Warrants"), which is primarily driven by movements in our stock price. On January 7, 2022, the Private Warrants were exercised on a cashless basis, resulting in a net issuance of 4,830,761 shares of common stock. As a result, there were no outstanding liability-classified Private Warrants during the thirteen weeks ended May 28, 2022.

Gain on legal settlement. We recorded a \$5.0 million gain on a legal settlement during the thirteen weeks ended May 29, 2021.

*Gain (loss) on foreign currency transactions.* Foreign currency transactions resulted in a gain of \$0.1 million and a loss of \$0.3 million for the thirteen weeks ended May 28, 2022 and May 29, 2021, respectively. The variance is attributable to changes in foreign currency rates related to our international operations.

*Income tax expense.* Income tax expense decreased \$3.8 million for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021. The decrease in our income tax expense was primarily driven by lower income from operations and changes in permanent differences.

*Net income*. Net income was \$38.8 million for the thirteen weeks ended May 28, 2022, an increase of \$32.9 million compared to net income of \$5.9 million for the thirteen weeks ended May 29, 2021. The increase was primarily driven by the \$35.8 million non-cash fair value loss incurred in the thirteen weeks ended May 29, 2021 related to the measurement of our liability-classified Private Warrants. The increase in net income was partially offset by the decreased income from operations driven by the unfavorable effects of higher raw material, freight, and logistics costs and supply chain challenges in the thirteen weeks ended May 28, 2022 as well as the non-recurring \$5.0 million gain on a legal settlement in the thirteen weeks ended May 29, 2021.

*Adjusted EBITDA*. Adjusted EBITDA decreased \$4.2 million, or 6.2% for the thirteen weeks ended May 28, 2022 compared to the thirteen weeks ended May 29, 2021, driven primarily by the decrease in income from operations as a result of the unfavorable effects of higher raw material, freight, and logistics costs and supply chain challenges in the thirteen weeks ended May 28, 2022 as discussed above. For a reconciliation of Adjusted EBITDA to its most directly comparable GAAP measure, see "Reconciliation of EBITDA and Adjusted EBITDA" below.

# Comparison of Unaudited Results for the Thirty-Nine Weeks Ended May 28, 2022 and the Thirty-Nine Weeks Ended May 29, 2021

The following unaudited table presents, for the periods indicated, selected information from our Condensed Consolidated Statements of Operations and Comprehensive Income, including information presented as a percentage of net sales:

	Thirty	/-Nine Weeks Ended		Thirt	ty-Nine Weeks Ended	
(In thousands)	Ma	y 28, 2022	% of Net Sales	М	ay 29, 2021	% of Net Sales
Net sales	\$	894,514	100.0 %	\$	745,760	100.0 %
Cost of goods sold		550,788	61.6 %		440,451	59.1 %
Gross profit		343,726	38.4 %		305,309	40.9 %
Operating expenses:						
Selling and marketing		94,816	10.6 %		82,171	11.0 %
General and administrative		76,711	8.6 %		77,645	10.4 %
Depreciation and amortization		12,966	1.4 %		12,643	1.7 %
Total operating expenses		184,493	20.6 %		172,459	23.1 %
Income from operations		159,233	17.8 %		132,850	17.8 %
Other income (expense):						
Interest income		1	— %		4	— %
Interest expense		(16,528)	(1.8)%		(24,352)	(3.3)%
Loss in fair value change of warrant liability		(30,062)	(3.4)%		(60,714)	(8.1)%
Gain on legal settlement		—	— %		5,000	0.7 %
Gain on foreign currency transactions		503	0.1 %		712	0.1 %
Other income		26	%		229	%
Total other expense		(46,060)	(5.1)%		(79,121)	(10.6)%
Income before income taxes		113,173	12.7 %		53,729	7.2 %
Income tax expense		34,726	3.9 %		31,095	4.2 %
Net income	\$	78,447	8.8 %	\$	22,634	3.0 %
Other financial data:						
Adjusted EBITDA <sup>(1)</sup> <sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial metri	\$	183,086	20.5 %	\$	158,800	21.3 %

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial metric. See "Reconciliation of EBITDA and Adjusted EBITDA" below for a reconciliation of net income to EBITDA and Adjusted EBITDA for each applicable period.

*Net sales.* Net sales of \$894.5 million represented an increase of \$148.8 million, or 19.9%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. The increase was primarily attributable to retail and e-commerce sales volume growth for both the Atkins® and Quest® brands, which increased our North America net sales by 22.2% in the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. Additionally, we instituted a price increase effective in September 2021, the first month of our fiscal year 2022. The increase in net sales was partially offset by a 25.9% decline in our international business due to the European exit. The European exit represented a 1.4% headwind to total net sales growth.

*Cost of goods sold*. Cost of goods sold increased \$110.3 million, or 25.1%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. The cost of goods sold increase was driven by sales volume growth for both the Atkins® and Quest® brands, as discussed above. Additionally, our cost of goods sold for the thirty-nine weeks ended May 28, 2022 was unfavorably affected by higher raw material, freight, and logistics costs and supply chain challenges. As previously discussed above in "Business Trends," we continue to expect to have cost pressures and supply chain challenges for the remainder of fiscal year 2022 and into fiscal year 2023.

*Gross profit.* Gross profit increased \$38.4 million, or 12.6%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021, which was primarily driven by the sales volume growth for both the Quest® and Atkins® brands as discussed above. Gross profit of \$343.7 million, or 38.4% of net sales, for the thirty-nine weeks ended May 28, 2022 decreased 250 basis points from 40.9% of net sales for the thirty-nine weeks ended May 29, 2021. The decrease in gross profit margin was primarily the result of the unfavorable effects of higher raw material, freight, and logistics costs and supply chain challenges in the thirty-nine weeks ended May 28, 2022 as previously discussed. The decrease in gross profit margin was partially offset by the favorable effects of the price increase which became effective in September 2021.

*Operating expenses*. Operating expenses increased \$12.0 million, or 7.0%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021 due to the following:

- Selling and marketing. Selling and marketing expenses increased \$12.6 million, or 15.4%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021, primarily related to additional brand building initiatives for both Atkins® and Quest®.
- General and administrative. General and administrative expenses decreased \$0.9 million, or 1.2%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. The decrease was primarily attributable to reductions in costs related to business integration activities of \$2.0 million and restructuring charges of \$3.9 million in the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. These decreases were partially offset by an increase in stock-based compensation of \$2.9 million, increased corporate expenses, and increased research and development spending in the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021.
- Depreciation and amortization. Depreciation and amortization expenses increased \$0.3 million, or 2.6%, for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021, primarily due to increased depreciation expense related to the \$4.7 million of purchases of property and equipment during the thirty-nine weeks ended May 28, 2022.

*Interest expense*. Interest expense decreased \$7.8 million for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021, primarily due to principal payments reducing the outstanding balance of the Term Facility to \$406.5 million as of May 28, 2022 from \$506.5 million as of May 29, 2021. Additionally, interest expense related to the amortization of deferred financing costs and debt discount decreased \$1.4 million for the thirty-nine weeks ended May 29, 2021.

*Loss in fair value change of warrant liability.* During the thirty-nine weeks ended May 28, 2022 and May 29, 2021, we recorded a non-cash loss of \$30.1 million and \$60.7 million, respectively, related to changes in valuation of our Private Warrants, which was primarily driven by movements in our stock price. On January 7, 2022, the Private Warrants were exercised on a cashless basis, resulting in a net issuance of 4,830,761 shares of common stock. As a result, there were no outstanding liability-classified Private Warrants as of May 28, 2022.

Gain on legal settlement. We recorded a \$5.0 million gain on a legal settlement during the thirty-nine weeks ended May 29, 2021.

*Gain on foreign currency transactions.* Gains on foreign currency transactions of \$0.5 million and \$0.7 million were recorded for the thirty-nine weeks ended May 28, 2022 and May 29, 2021, respectively. During the thirty-nine weeks ended May 28, 2022, we recognized a foreign currency translation gain of \$1.1 million related to the liquidation of a foreign subsidiary. The remaining variance is attributable to changes in foreign currency rates related to our international operations.

*Income tax expense.* Income tax expense increased \$3.6 million for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. The increase in our income tax expense is primarily driven by higher income from operations, partially offset by permanent differences.

*Net income.* Net income was \$78.4 million for the thirty-nine weeks ended May 28, 2022, an increase of \$55.8 million compared to net income of \$22.6 million for the thirty-nine weeks ended May 29, 2021. The increase was primarily related to the \$26.4 million increase in income from operations driven by the Atkins® and Quest® brand sales volume growth as discussed above, the \$30.7 million decrease in the non-cash loss in fair value change of our warrant liability, and the \$7.8 million decrease in interest expense in the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021. These increases were partially offset by the \$3.6 million increase in income tax expense in the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021 as well as the non-recurring \$5.0 million gain on a legal settlement in the thirty-nine weeks ended May 29, 2021.

*Adjusted EBITDA*. Adjusted EBITDA increased \$24.3 million, or 15.3% for the thirty-nine weeks ended May 28, 2022 compared to the thirty-nine weeks ended May 29, 2021, driven primarily by sales volume growth for the Atkins® and Quest® brands as discussed above. For a reconciliation of Adjusted EBITDA to its most directly comparable GAAP measure, see "Reconciliation of EBITDA and Adjusted EBITDA" below.



# **Reconciliation of EBITDA and Adjusted EBITDA**

EBITDA and Adjusted EBITDA are non-GAAP financial measures commonly used in our industry and should not be construed as alternatives to net income as an indicator of operating performance or as alternatives to cash flow provided by operating activities as a measure of liquidity (each as determined in accordance with GAAP). Simply Good Foods defines EBITDA as net income or loss before interest income, interest expense, income tax expense, depreciation and amortization, and Adjusted EBITDA as further adjusted to exclude the following items: stock-based compensation expense, integration costs, restructuring costs, gain or loss in fair value change of warrant liability, gain or loss due to legal settlements, and other non-core expenses. The Company believes that EBITDA and Adjusted EBITDA, when used in conjunction with net income, are useful to provide additional information to investors. Management of the Company uses EBITDA and Adjusted EBITDA to supplement net income because these measures reflect operating results of the on-going operations, eliminate items that are not directly attributable to the Company's underlying operating performance, enhance the overall understanding of past financial performance and future prospects, and allow for greater transparency with respect to the key metrics the Company's management uses in its financial and operational decision making. The Company also believes that Adjusted EBITDA is frequently used by securities analysts, investors and other interested parties in the evaluation of companies in its industry. Adjusted EBITDA may not be comparable to other similarly titled captions of other companies due to differences in the non-GAAP calculation.

The following unaudited table provides a reconciliation of EBITDA and Adjusted EBITDA to its most directly comparable GAAP measure, which is net income, for the thirteen and thirty-nine weeks ended May 28, 2022 and May 29, 2021:

	Thirteen V	Weeks Ended	Thirty-Nine	Weeks Ended
(In thousands)	May 28, 2022	May 29, 2021	May 28, 2022	May 29, 2021
Net income	\$ 38,834	\$ 5,895	\$ 78,447	\$ 22,634
Interest income	_	(1)	(1)	(4)
Interest expense	4,881	7,985	16,528	24,352
Income tax expense	11,654	15,408	34,726	31,095
Depreciation and amortization	4,826	4,487	14,398	13,508
EBITDA	60,195	33,774	144,098	91,585
Stock-based compensation expense	2,994	2,172	8,691	5,766
Integration of Quest	175	244	468	2,458
Restructuring	_	206	98	3,992
Loss in fair value change of warrant liability	_	35,833	30,062	60,714
Gain on legal settlement	_	(5,000)	_	(5,000)
Other <sup>(1)</sup>	(73)	230	(331)	(715)
Adjusted EBITDA	\$ 63,291	\$ 67,459	\$ 183,086	\$ 158,800

<sup>(1)</sup>Other items consist principally of exchange impact of foreign currency transactions and other expenses.

# Liquidity and Capital Resources

#### **Overview**

We have historically funded our operations with cash flow from operations and, when needed, with borrowings under our Credit Agreement (as defined below). Our principal uses of cash have been working capital, debt service, and acquisition opportunities.

We had \$56.7 million in cash as of May 28, 2022. We believe our sources of liquidity and capital will be sufficient to finance our continued operations, growth strategy and additional expenses we expect to incur for at least the next twelve months. As circumstances warrant, we may issue debt and/or equity securities from time to time on an opportunistic basis, dependent upon market conditions and available pricing. We make no assurance that we can issue and sell such securities on acceptable terms or at all.

Our material future cash requirements from contractual and other obligations relate primarily to our principal and interest payments for our Term Facility, as defined and discussed below, and our operating and finance leases. Refer to Note 5, Long-Term Debt and Line of Credit, and Note 8, Leases, of the Notes to Unaudited Condensed Consolidated Financial Statements in this Report for additional information related to the expected timing and amount of payments related to our contractual and other obligations.

### Debt and Credit Facilities

On July 7, 2017, we entered into a credit agreement with Barclays Bank PLC and other parties (as amended to date, the "Credit Agreement"). The Credit Agreement at that time provided for (i) a term facility of \$200.0 million ("Term Facility") with a seven-year maturity and (ii) a revolving credit facility of up to \$75.0 million (the "Revolving Credit Facility") with a five-year maturity. Substantially concurrent with the consummation of the business combination between Conyers Park Acquisition Corp. and NCP-ATK Holdings, Inc. on July 7, 2017, the full \$200.0 million of the Term Facility (the "Term Loan") was drawn.

On November 7, 2019, we entered into a second amendment (the "Incremental Facility Amendment") to the Credit Agreement to increase the principal borrowed on the Term Facility by \$460.0 million. The Term Facility together with the incremental borrowing make up the Initial Term Loans (as defined in the Incremental Facility Amendment). The Incremental Facility Amendment was executed to partially finance the acquisition of Quest Nutrition, LLC on November 7, 2019. No amounts under the Term Facility were repaid as a result of the execution of the Incremental Facility Amendment.

Effective as of December 16, 2021, we entered into a third amendment (the "Extension Amendment") to the Credit Agreement. The Extension Amendment provided for an extension of the stated maturity date of the Revolving Commitments and Revolving Loans (each as defined in the Credit Agreement) from July 7, 2022 to the earlier of (i) 91 days prior to the maturity date of the Initial Term Loans on July 7, 2024 and (ii) December 16, 2026.

On January 21, 2022, we entered into a repricing amendment (the "2022 Repricing Amendment") to the Credit Agreement. The 2022 Repricing Amendment, among other things, (i) reduced the interest rate per annum applicable to the Initial Term Loans outstanding under the Credit Agreement immediately prior to the effective date of the 2022 Repricing Amendment, (ii) reset the prepayment premium for the existing Initial Term Loans to apply to Repricing Transactions (as defined in the Credit Agreement) that occur within six months after the effective date of the 2022 Repricing Amendment, and (iii) implemented the Secured Overnight Financing Rate ("SOFR") and related replacement provisions for the London Interbank Offered Rate ("LIBOR").

Effective as of the 2022 Repricing Amendment dated January 21, 2022, the interest rate per annum is based on either:

- i. A base rate equaling the higher of (a) the "prime rate," (b) the federal funds effective rate plus 0.50%, or (c) the Adjusted Term SOFR Rate (as defined in the Credit Agreement) applicable for an interest period of one month plus 1.00% plus (x) 2.25% margin for the Term Loan or (y) 2.00% margin for the Revolving Credit Facility; or
- ii. SOFR plus a credit spread adjustment equal to 0.10% for one-month SOFR, 0.15% for up to three-month SOFR and 0.25% for up to six-month SOFR, subject to a floor of 0.50%, plus (x) 3.25% margin for the Term Loan or (y) 3.00% margin for the Revolving Credit Facility.

The Simply Good Foods Company is not a borrower under the Credit Agreement and has not provided a guarantee of the Credit Agreement. Simply Good Foods USA, Inc., is the administrative borrower and certain other subsidiary holding companies are co-borrowers under the Credit Agreement. Each of our domestic subsidiaries that is not a named borrower under the Credit Agreement has provided a guarantee on a secured basis. As security for the payment or performance of the debt under the Credit Agreement, the borrowers and the guarantors have pledged certain equity interests in their respective subsidiaries and granted the lenders a security interest in substantially all of their domestic assets. All guarantors other than Quest Nutrition, LLC are holding companies with no assets other than their investments in their respective subsidiaries.

The Credit Agreement contains certain financial and other covenants that limit our ability to, among other things, incur and/or undertake asset sales and other dispositions, liens, indebtedness, certain acquisitions and investments, consolidations, mergers, reorganizations and other fundamental changes, payment of dividends and other distributions to equity and warrant holders, and prepayments of material subordinated debt, in each case, subject to customary exceptions materially consistent with credit facilities of such type and size. The Revolving Credit Facility has a maximum total net leverage ratio equal to or less than 6.00:1.00 contingent on credit extensions in excess of 30% of the total amount of commitments available under the Revolving Credit Facility. Any failure to comply with the restrictions of the credit facilities may result in an event of default. We were in compliance with all financial covenants as of May 28, 2022 and August 28, 2021, respectively.

At May 28, 2022, the outstanding balance of the Term Facility was \$406.5 million. We are not required to make principal payments on the Term Facility over the twelve months following the period ended May 28, 2022. The outstanding balance of the Term Facility is due upon its maturity in July 2024. As of May 28, 2022, there were no amounts drawn against the Revolving Credit Facility.

#### Warrants to Purchase Common Stock

As of August 28, 2021, we had outstanding liability-classified Private Warrants that allowed holders to purchase 6,700,000 shares of the Company's common stock. Such Private Warrants were held by Conyers Park Sponsor, LLC ("Conyers Park"), a related party. Each whole warrant entitled the holder to purchase one share of the Company's common stock at a price of \$11.50 per share. On January 7, 2022, Conyers Park elected to exercise the Private Warrants on a cashless basis, resulting in a net issuance of 4,830,761 shares of the Company's common stock. As a result, there were no outstanding liability-classified Private Warrants as of May 28, 2022.

#### Stock Repurchase Program

On April 13, 2022, we announced that our Board of Directors had approved the addition of \$50.0 million to our stock repurchase program, resulting in authorized stock repurchases of up to an aggregate of \$100.0 million. During the thirteen weeks ended May 28, 2022, we repurchased 218,221 shares of common stock for \$8.1 million, averaging a purchase price per share of \$37.16. During the thirty-nine weeks ended May 28, 2022, we repurchased 789,742 shares of common stock for \$28.5 million, averaging a purchase price per share of \$36.09. We did not repurchase any shares of common stock during the thirty-nine weeks ended May 29, 2021.

As of May 28, 2022, approximately \$69.3 million remained available for repurchases under our \$100.0 million stock repurchase program. Refer to Note 10, Stockholders' Equity, of the Notes to Unaudited Condensed Consolidated Financial Statements in this Report for additional information related to our stock repurchase program.

#### **Cash Flows**

The following table sets forth the major sources and uses of cash for each of the periods set forth below (in thousands):

	Thirty-Nine Weeks Ended			ks Ended
	I	May 28, 2022		May 29, 2021
Net cash provided by operating activities	\$	67,363	\$	91,488
Net cash (used in) provided by investing activities	\$	(7,283)	\$	2,454
Net cash used in financing activities	\$	(78,476)	\$	(99,889)

*Operating activities.* Our net cash provided by operating activities decreased \$24.1 million to \$67.4 million for the thirty-nine weeks ended May 28, 2022 compared to \$91.5 million for the thirty-nine weeks ended May 29, 2021. The decrease in cash provided by operating activities was primarily attributable to changes in working capital, comprised of changes in accounts receivable, net, inventories, prepaid expenses, accounts payable, and accrued expenses and other current liabilities, which are driven by the timing of payments and receipts and seasonal building of inventory. Changes in working capital consumed cash of \$44.2 million in the thirty-nine weeks ended May 28, 2022 compared to \$24.1 million of cash consumed in thirty-nine weeks ended May 29, 2021. Additionally, cash paid for taxes increased \$28.1 million to \$43.4 million for the thirty-nine weeks ended May 28, 2022 as compared to \$15.3 million for the thirty-nine weeks ended May 29, 2021. These decreases in cash provided by operating activities were partially offset by the \$26.4 million increase in income from operations to \$159.2 million for the thirty-nine weeks ended May 28, 2022 as compared to \$132.9 million for the thirty-nine weeks ended May 29, 2021, primarily attributable to retail and e-commerce sales volume growth for both the Atkins® and Quest® brands as discussed in "Results of Operations" above. Additionally, cash paid for interest was \$14.3 million in the thirty-nine weeks ended May 28, 2022, which was a decrease of \$7.2 million as compared to the \$21.5 million paid for interest in the thirty-nine weeks ended May 29, 2021.

*Investing activities*. Our net cash used in investing activities was \$7.3 million for the thirty-nine weeks ended May 28, 2022 compared to net cash provided by investing activities of \$2.5 million for the thirty-nine weeks ended May 29, 2021. Our net cash used in investing activities for the thirty-nine weeks ended May 28, 2022 primarily comprised \$4.7 million of purchases of property and equipment and the issuance of a \$2.4 million note receivable. The \$2.5 million of net cash provided by investing activities for the thirty-nine weeks ended May 29, 2021 primarily comprised the \$5.8 million of cash proceeds received from the SimplyProtein Sale partially offset by \$3.2 million of purchases of property and equipment.

*Financing activities*. Our net cash used in financing activities was \$78.5 million for the thirty-nine weeks ended May 28, 2022 compared to \$99.9 million for the thirty-nine weeks ended May 29, 2021. Net cash used in financing activities for the thirty-nine weeks ended May 28, 2022 primarily consisted of \$50.0 million in principal payments on the Term Facility and \$28.5 million in repurchases in common stock. Net cash used in financing activities for the thirty-nine weeks ended May 29, 2021 primarily consisted of \$100.0 million in principal payments on the Term Facility.

#### **New Accounting Pronouncements**

For a description of critical accounting policies that affect our significant judgments and estimates used in the preparation of our consolidated financial statements, refer to our Annual Report. Refer to Note 2, Summary of Significant Accounting Policies, of our unaudited interim consolidated financial statements in this Report for further information regarding recently issued accounting standards.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

There were no material changes in our market risk exposure during the thirteen week period ended May 28, 2022. We continue to expect to experience logistics challenges in our supply chain as well as higher raw material, freight, and logistics costs in fiscal year 2022 and expect this to continue into fiscal year 2023. We instituted a price increase effective in September 2021, the first month of our fiscal year 2022. Additionally, in April 2022 management announced our plans to institute a price increase effective late in our fiscal fourth quarter of 2022. Management believes these price increases, along with productivity initiatives, will enable us to continue to invest in projects that drive growth. We are continuing to assess available alternatives to mitigate potential input cost inflation for fiscal year 2022. For a discussion of our market risks, see "Quantitative and Qualitative Disclosures About Market Risk" in Part II, Item 7A of our Annual Report.

#### Item 4. Controls and Procedures

We maintain disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required financial disclosures.

Management, including the participation of our Chief Executive Officer and our Chief Financial Officer, conducted an evaluation (pursuant to Rule 13a-15(b) under the Exchange Act) of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of May 28, 2022, the Company's disclosure controls and procedures were effective

#### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal controls over financial reporting during the quarter ended May 28, 2022 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### Inherent Limitations on Effectiveness of Controls

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Additionally, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# **PART II. Other Information**

# Item 1. Legal Proceedings

From time to time, we have been and may again become involved in legal proceedings arising in the ordinary course of our business. We are not presently a party to any litigation that we believe to be material and we are not aware of any pending or threatened litigation against us that we believe could have a material adverse effect on our business, operating results, financial condition or cash flows.

#### Item 1A. Risk Factors

Readers should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report, which could materially affect our business, financial condition, cash flows or future results. There have been no material changes in our risk factors included in our Annual Report. However, the risks factors included in our Annual Report have been or may be heightened, or in some cases manifested, by the effects of the COVID-19 pandemic and the ongoing conflict in Ukraine. The risks described in our Annual Report are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also materially adversely affect our business, financial condition or future results.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

Total Number of		Average Price	Total Number of Shares Purchased as Part of Publicly Announced	That N	num Dollar Value of Shares Iay Yet Be Purchased Under
Shares Purchased		Paid Per Shale	Plans of Plograms		he Plans or Programs <sup>(1)</sup>
35,433	\$	34.93	35,433	\$	26,220,958
_		_	_		76,220,958
182,788		37.6	182,788		69,348,865
218,221	\$	37.16	218,221	\$	69,348,865
	Shares Purchased 35,433 — 182,788	Shares Purchased           35,433         \$	Shares Purchased         Paid Per Share           35,433         \$ 34.93	Shares Purchased         Paid Per Share         Plans or Programs <sup>(1)</sup> 35,433         \$ 34.93         35,433           —         —         —           182,788         37.6         182,788	Shares Purchased         Paid Per Share         Plans or Programs <sup>(1)</sup> ti           35,433         \$         34.93         35,433         \$

<sup>(1)</sup> The Company adopted a \$50.0 million stock repurchase program on November 13, 2018. On April 13, 2022, the Company announced that its Board of Directors had approved the addition of \$50.0 million to its stock repurchase program, resulting in authorized stock repurchases of up to an aggregate of \$100.0 million. As of May 28, 2022, approximately \$69.3 million remained available under the stock repurchase program. Under the stock repurchase program, the Company may repurchase shares from time to time in the open market or in privately negotiated transactions. The stock repurchase program does not obligate the Company to acquire any specific number of shares or acquire shares over any specific period of time. The stock repurchase program may be suspended or discontinued at any time by the Company and does not have an expiration date.

### Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not Applicable.

# Item 5. Other Information

None.



# Table of Contents

# Item 6. Exhibits

Exhibit No.	Document
<u>31.1</u> *	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
<u>31.2</u> *	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
<u>32.1</u> **	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and contained in Exhibit 101).

\* Filed herewith.

\*\* Furnished herewith.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# THE SIMPLY GOOD FOODS COMPANY

By: /s/ Timothy A. Matthews

Name: Timothy A. Matthews

Date: June 30, 2022

Title: Vice President, Controller, and Chief Accounting Officer

(Principal Accounting Officer)

# CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) OF THE U.S. SECURITIES EXCHANGE ACT OF 1934 (Section 302 of the Sarbanes-Oxley Act of 2002)

I, Joseph E. Scalzo, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of The Simply Good Foods Company (the "registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 30, 2022 By: /s/ Joseph E. Scalzo

Name: Joseph E. Scalzo

 Title:
 Chief Executive Officer, President and Director

 (Principal Executive Officer)

# CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) OF THE U.S. SECURITIES EXCHANGE ACT OF 1934 (Section 302 of the Sarbanes-Oxley Act of 2002)

I, Todd E. Cunfer, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of The Simply Good Foods Company (the "registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 30, 2022

 By:
 /s/ Todd E. Cunfer

 Name:
 Todd E. Cunfer

 Title:
 Chief Financial Officer

 (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO (SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002)

In connection with the Quarterly Report of The Simply Good Foods Company (the "Company") on Form 10-Q for the fiscal period ended May 28, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company covered by the Report.

This certificate is being furnished solely for the purposes of 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

Date: June 30, 2022	By:	/s/ Joseph E. Scalzo
	Name:	Joseph E. Scalzo
	Title:	Chief Executive Officer, President and Director
		(Principal Executive Officer)
Date: June 30, 2022	By:	/s/ Todd E. Cunfer
	Name:	Todd E. Cunfer
	Title:	Chief Financial Officer
		(Principal Financial Officer)